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**536th MEETING OF THE HEALTH SERVICES COST REVIEW COMMISSION**  
**December 14, 2016**

**EXECUTIVE SESSION**

**12:00 p.m.**

(The Commission will begin in public session at 12:00 p.m. for the purpose of, upon motion and approval, adjourning into closed session. The open session will resume at 1:30 p.m.)

1. Update on Contract and Modeling of the All-payer Model vis-a-vis the All-Payer Model Contract – Administration of Model Moving into Phase II - Authority General Provisions Article, §3-103 and §3-104
2. Discussion on Planning for Model Progression – Authority General Provisions Article, §3-103 and §3-104

**PUBLIC SESSION**

**1:30 p.m.**

1. Review of the Minutes from the Public Meeting and Executive Session on November 9, 2016
2. Executive Director's Report
3. New Model Monitoring
4. Docket Status – Cases Closed
  - 2353A – Priority Partners
  - 2358A - MedStar Family Choice
  - 2360A - University of Maryland Health Advantage, Inc.
  - 2361A – Maryland Health Partners
  - 2363A - Johns Hopkins Health System
  - 2365A - University of Maryland Medical Center
  - 2356A - Maryland Physician Care
  - 2359A - MedStar Family Choice
  - 2362A – Johns Hopkins Health
  - 2364A - University of Maryland Medical Center
5. Docket Status – Cases Open
  - 2357A - Hopkins Health Advantage
  - 2366A - Johns Hopkins Health System
  - 2368A - Johns Hopkins Health System
  - 2365A - University of Maryland Medical Center
  - 2367A - Johns Hopkins Health System
6. Recommendations for Updating the Quality-Based Reimbursement Program for Rate Years 2017 (Final), 2018 (Draft), and 2019 (Draft)
7. Extension of Medicaid Current Financing Policy
8. CRISP Update

**9. Legal Update**

**10. Hearing and Meeting Schedule**

Minutes to be included into the post-meeting packet  
upon approval by the Commissioners

## Executive Director's Report

The Executive Director's Report will be presented during the Commission Meeting

## New Model Monitoring Report

The Report will be presented during the Commission Meeting

## Cases Closed

The closed cases from last month are listed in the agenda

H.S.C.R.C's CURRENT LEGAL DOCKET STATUS (OPEN)

AS OF DECEMBER 7, 2016

A: PENDING LEGAL ACTION : NONE  
 B: AWAITING FURTHER COMMISSION ACTION: NONE  
 C: CURRENT CASES:

Docket Number	Hospital Name	Date Docketed	Decision Required by:	Rate Order Must be Issued by:	Purpose	Analyst's Initials	File Status
2357A	Hopkins Health Advantage	10/4/2016	N/A	N/A	N/A	DNP	OPEN
2365A	University of Maryland Medical Center	10/31/2016	N/A	N/A	N/A	DNP	OPEN
2366A	Johns Hopkins Health System	11/7/2016	N/A	N/A	N/A	DNP	OPEN
2367A	Johns Hopkins Health System	11/30/2016	N/A	N/A	N/A	DNP	OPEN
2368A	Johns Hopkins Health System	12/5/2016	N/A	N/A	N/A	DNP	OPEN

PROCEEDINGS REQUIRING COMMISSION ACTION - NOT ON OPEN DOCKET

<b>IN RE: THE ALTERNATIVE</b>	*	<b>BEFORE THE HEALTH</b>	
<b>RATE APPLICATION OF</b>	*	<b>SERVICES COST REVIEW</b>	
<b>JOHNS HOPKINS HEALTH</b>	*	<b>COMMISSION</b>	
<b>SYSTEM</b>	*	<b>DOCKET:</b>	<b>2016</b>
	*	<b>FOLIO:</b>	<b>2167</b>
<b>BALTIMORE, MARYLAND</b>	*	<b>PROCEEDING:</b>	<b>2357A</b>

**Final Recommendation**

**December 14, 2016**



## **I. Introduction**

On October 4, 2016, the Johns Hopkins Health System (JHHS) filed an application for an Alternative Method of Rate Determination pursuant to COMAR 10.37.10.06 on behalf of its constituent hospitals (the “Hospitals”). JHHS seeks approval for Hopkins Health Advantage, Inc. (“HHA”) to continue to participate in a Centers for Medicare and Medicaid Services (CMS) approved Medicare Advantage Plan. HHA is the JHHS entity that assumes the risk under this contract. JHHS is requesting an approval for one year beginning January 1, 2017.

## **II. Background**

On September 1, 2015, CMS granted HHA approval to operate a Medicare Advantage Plan to provide coverage to Maryland eligible residents in Anne Arundel, Baltimore, Calvert, Carroll, Howard, Montgomery, Somerset, Washington, Wicomico, Worcester counties and Baltimore City. The application requests approval for HHA to provide inpatient and outpatient hospital services, as well as certain non-hospital services, in return for a CMS-determined capitation payment. HHA will pay the Hospitals HSCRC-approved rates for hospital services used by its enrollees.

HHA supplied a copy of its contract with CMS and financial projections for its operations.

## **III. Staff Review**

Staff reviewed the reviewed the financial projections for CY 2017, as well as HHA’s experience and projections for CY 2016. The information reflected the anticipated negative financial results associated with start-up of a Medicare Advantage Plan.

#### **IV. Recommendation**

Based on the financial projections, staff believes that the proposed arrangement for HHA is acceptable under Commission policy. Therefore, staff recommends that the Commission approve the Hospitals' request to participate in CMS' Medicare Part C Medicare Advantage Program for a period of one year beginning January 1, 2017. The Hospitals must file a renewal application annually for continued participation. In addition, HHA must meet with HSCRC staff prior to August 31, 2017 to review its financial projections for CY 2018. In addition, HHA must submit a copy of its quarterly and annual National Association of Insurance Commissioner's (NAIC's) reports within 30 days of submission to the NAIC.

Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospitals for the approved contract. This document would formalize the understanding between the Commission and the Hospitals, and would include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.

**IN RE: THE APPLICATION FOR  
ALTERNATIVE METHOD OF RATE  
DETERMINATION \***

**UNIVERSITY OF MARYLAND  
MEDICAL CENTER \***  
**BALTIMORE, MARYLAND**

**\* BEFORE THE MARYLAND HEALTH  
\* SERVICES COST REVIEW  
COMMISSION**

**\* DOCKET: 2016  
\* FOLIO: 2175  
\* PROCEEDING: 2365A**



**Amended  
Staff Recommendation  
December 14, 2016**

## **I. INTRODUCTION**

The University of Maryland Medical Center (“the Hospital”) filed an application with the HSCRC on October 31, 2016 for an alternative method of rate determination, pursuant to COMAR 10.37.10.06. The Hospital requests approval from the HSCRC to continue to participate in a global rate arrangement for solid organ and blood and bone marrow transplant services with INTERLINK for a period of one year, effective December 1, 2016.

## **II. OVERVIEW OF APPLICATION**

The contract will continue to be held and administered by University Physicians, Inc. (UPI). UPI will manage all financial transactions related to the global price contract including payments to the Hospital and bear all risk relating to regulated services associated with the contract.

## **III. FEE DEVELOPMENT**

The hospital component of the global rates was developed by calculating mean historical charges for patients receiving like procedures. The remainder of the global rate is comprised of physician service costs. Additional per diem payments were calculated for cases that exceed a specific length of stay outlier threshold.

## **IV. IDENTIFICATION AND ASSESSMENT OF RISK**

The Hospital will continue to submit bills to UPI for all contracted and covered services. UPI is responsible for billing the payer, collecting payments, disbursing payments to the Hospital at its full HSCRC approved rates, and reimbursing the physicians. The Hospital contends that the arrangement among UPI, the Hospital, and the physicians holds the Hospital harmless from any shortfalls in payment from the global price contract. UPI maintains it has been active in similar types of fixed fee contracts for several years, and that UPI is adequately capitalized to bear the risk of potential losses.

## **V. STAFF EVALUATION**

Staff reviewed the experience under this arrangement for the last year and found it to be unfavorable. According to the Hospital, the unfavorable performance was due to clinical

complications associated with transplant case. The case was subsequently pulled from the contract and was paid fee for service. In addition, the contract has been modified to mitigate the effect of such cases in the future.

## **V I. STAFF RECOMMENDATION**

Staff recommends that the Commission approve the Hospital's application to continue to participate in an alternative method of rate determination for solid organ and blood and bone marrow transplant services with INTERLINK for a one year period commencing December 1, 2016. Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospital for the approved contract. This document would formalize the understanding between the Commission and the Hospital, and would include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.

**IN RE: THE APPLICATION FOR  
ALTERNATIVE METHOD OF RATE  
DETERMINATION \***

**JOHNS HOPKINS HEALTH  
SYSTEM  
BALTIMORE, MARYLAND**

**\* BEFORE THE MARYLAND HEALTH  
\* SERVICES COST REVIEW  
COMMISSION**

**\* DOCKET: 2016**

**\* FOLIO: 2176**

**\* PROCEEDING: 2366A**



**Staff Recommendation**

**December 14, 2016**

## **I. INTRODUCTION**

Johns Hopkins Health System (“System”) filed a renewal application with the HSCRC on November 9, 2016 on behalf of the Johns Hopkins Bayview Medical Center (the “Hospital”) requesting approval from the HSCRC for continued participation in a capitation arrangement among the System, the Maryland Department of Health and Mental Hygiene (DHMH), and the Centers for Medicare and Medicaid Services (CMS). The Hospital, doing business as Hopkins Elder Plus (“HEP”), serves as a provider in the federal “Program of All-inclusive Care for the Elderly” (“PACE”). Under this program, HEP provides services for a Medicare and Medicaid dually eligible population of frail elderly. The requested approval is for a period of one year effective January 1, 2017.

## **II. OVE RVIEW OF APPLICATION**

The parties to the contract include the System, DHMH, and CMS. The contract covers medical services provided to the PACE population. The assumptions for enrollment, utilization, and unit costs were developed on the basis of historical HEP experience for the PACE population as previously reviewed by an actuarial consultant. Johns Hopkins HealthCare, LLC assumes the risks under the agreement, and all Maryland hospital services are paid based on HSCRC rates.

## **III. STAFF EVALUATION**

Staff found that the experience under this arrangement for FY 2016 to be favorable. The Program is projecting a breakeven year in FY 2017.

## **III. STAFF RECOMMENDATION**

Staff recommends that the Commission approve the Hospital’s renewal application for an alternative method of rate determination for one year beginning January 1, 2017. The Hospital will need to file a renewal application for review to be considered for continued participation.

Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the

standard Memorandum of Understanding ("MOU") with the Hospital for the approved contract. This document formalizes the understanding between the Commission and the Hospital, and includes provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU also stipulates that operating losses under the contract cannot be used to justify future requests for rate increases.



**IN RE: THE APPLICATION FOR  
ALTERNATIVE METHOD OF RATE  
DETERMINATION  
JOHNS HOPKINS HEALTH  
SYSTEM  
BALTIMORE, MARYLAND**

**\* BEFORE THE MARYLAND HEALTH  
\* SERVICES COST REVIEW  
\* COMMISSION  
\* DOCKET: 2016  
\* FOLIO: 2177  
\* PROCEEDING: 2367A**

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**Staff Recommendation**

**December 14, 2016**

## **I. INTRODUCTION**

Johns Hopkins Health System (the “System”) filed an application with the HSCRC on November 30, 2016 on behalf of Johns Hopkins Hospital and Johns Hopkins Bayview Medical Center (the “Hospitals”) and on behalf of Johns Hopkins HealthCare, LLC (JHHC) and Johns Hopkins Employer Health Programs, Inc. for an alternative method of rate determination, pursuant to COMAR 10.37.10.06. The System requests approval from the HSCRC to participate in a global rate arrangement for executive health services, joint replacement, and pancreatic cancer services with Crawford Advisors, LLC for a period of one year beginning January 1, 2017.

## **II. OVERVIEW OF APPLICATION**

The contract will be held and administered by JHHC, which is a subsidiary of the System. JHHC will manage all financial transactions related to the global price contract including payments to the Hospitals and bear all risk relating to regulated services associated with the contract.

## **III. FEE DEVELOPMENT**

The hospital portion of the updated global rates was developed by calculating mean historical charges for patients receiving similar joint replacement and cardiovascular procedures at the Hospitals. The remainder of the global rate is comprised of physician service costs. Additional per diem payments were calculated for cases that exceed a specific length of stay outlier threshold.

## **IV. IDENTIFICATION AND ASSESSMENT OF RISK**

The Hospitals will submit bills to JHHC for all contracted and covered services. JHHC is responsible for billing the payer, collecting payments, disbursing payments to the Hospitals at their full HSCRC approved rates, and reimbursing the physicians. The System contends that the arrangement among JHHC, the Hospitals, and the physicians holds the Hospitals harmless from any shortfalls in payment from the global price contract. JHHC maintains it has been active in similar types of fixed fee contracts for several years, and that JHHC is adequately capitalized to

bear the risk of potential losses.

## **V. STAFF EVALUATION**

After reviewing the Hospital experience data, staff believes that the Hospitals can achieve a favorable experience under this arrangement.

## **VI. STAFF RECOMMENDATION**

The staff recommends that the Commission approve the Hospitals' application for an alternative method of rate determination for executive health services, joint replacement and pancreatic cancer services for a one year period commencing January 1, 2016. The Hospitals will need to file a renewal application for review to be considered for continued participation. Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospitals for the approved contract. This document would formalize the understanding between the Commission and the Hospitals, and would include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.

**IN RE: THE APPLICATION FOR  
ALTERNATIVE METHOD OF RATE  
DETERMINATION \*  
JOHNS HOPKINS HEALTH  
SYSTEM  
BALTIMORE, MARYLAND**

**\* BEFORE THE MARYLAND HEALTH  
\* SERVICES COST REVIEW  
COMMISSION  
\* DOCKET: 2016  
\* FOLIO: 2178  
\* PROCEEDING: 2368A**

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**Staff Recommendation**

**December 14, 2016**

## **I. INTRODUCTION**

Johns Hopkins Health System (“System”) filed an application with the HSCRC on December 5, 2016 on behalf of its member hospitals, Johns Hopkins Hospital, Johns Hopkins Bayview Medical Center, and Howard County General Hospital (“the Hospitals”) and on behalf of Johns Hopkins HealthCare, LLC (JHHC) and Johns Hopkins Employer Health Programs, Inc. for an alternative method of rate determination, pursuant to COMAR 10.37.10.06. The System and JHHC request approval from the HSCRC to participate in a global rate arrangement for Executive Health Services with Under Armor, Inc. for a period of one year beginning February 1, 2017.

## **II. OVERVIEW OF APPLICATION**

The contract will be held and administered by Johns Hopkins HealthCare, LLC (“JHHC”), which is a subsidiary of the System. JHHC will manage all financial transactions related to the global price contract including payments to the System hospitals and bear all risk relating to regulated services associated with the contract.

## **III. FEE DEVELOPMENT**

The hospital portion of the global rates was developed by calculating mean historical charges for patients receiving the procedures for which global rates are to be paid. The remainder of the global rate is comprised of physician service costs.

## **IV. IDENTIFICATION AND ASSESSMENT OF RISK**

The Hospitals will submit bills to JHHC for all contracted and covered services. JHHC is responsible for billing the payer, collecting payments, disbursing payments to the Hospitals at their full HSCRC approved rates, and reimbursing the physicians. The System contends that the arrangement among JHHC, the Hospitals, and the physicians holds the Hospitals harmless from any shortfalls in payment from the global price contract. JHHC maintains it has been active in

similar types of fixed fee contracts for several years, and that JHHC is adequately capitalized to bear risk of potential losses.

## **V. STAFF EVALUATION**

After reviewing the Hospital experience data, staff believes that the Hospitals can achieve a favorable experience under this arrangement.

## **VI. STAFF RECOMMENDATION**

The staff recommends that the Commission approve the Hospitals' application for an alternative method of rate determination for Executive Health Services for a one year period commencing February 1, 2016. The Hospitals will need to file a renewal application for review to be considered for continued participation.

Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospitals for the approved contract. This document would formalize the understanding between the Commission and the Hospitals, and would include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.

**Recommendations for Updating  
the Quality-Based Reimbursement Program for  
Rate Years 2017 (Final), 2018 (Draft), and 2019 (Draft)**

December 14, 2016

Health Services Cost Review Commission  
4160 Patterson Avenue  
Baltimore, Maryland 21215  
(410) 764-2605  
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This document contains the staff recommendations for updating the Quality-Based Reimbursement (QBR) Program for RY 2017 for consideration at the December 14, 2016 Commission meeting. This document also contains the draft staff recommendations for updating the QBR Program for RYs 2018 and 2019. Please submit comments on the draft recommendations to the Commission by Tuesday, January 3, 2017 via hard copy mail or email to [hsrc.quality@maryland.gov](mailto:hsrc.quality@maryland.gov).

## Table of Contents

List of Abbreviations .....	2
Introduction.....	3
Background.....	3
Federal VBP Program.....	3
Maryland’s Current QBR Program (RY 2018 Performance Period).....	4
Assessment.....	5
Performance Results on QBR and VBP Measures with Most Recent Data Available.....	5
Safety Measures .....	7
Experience of Care Measures .....	7
Mortality Measures .....	8
Additional Measure Results.....	9
QBR RY 2017 Final Scores and Reward and Penalty Preset Scale .....	9
QBR RY 2019 Payment Adjustment Scaling .....	13
QBR RY 2018 Payment Adjustment Scaling Options .....	13
Recommendations.....	14
Final Recommendations for RY 2017 .....	14
Draft Recommendations for RY 2018.....	14
Draft Recommendations for RY 2019 .....	14
Appendix I. CMS FFY 2018 VBP Measures and Performance Periods .....	16
Appendix II. HSCRC QBR Program Details: Domain Weights, Revenue at Risk, Points Calculation, Measurement Timeline and Exemption from CMS VBP Program.....	17
Appendix III. RY 2017 QBR Performance Scores.....	25
Appendix IV. QBR Measures Performance Trends .....	27
Appendix V. Modeling of QBR Scaling Options .....	28
Appendix VI. Comment Letters.....	31



## LIST OF ABBREVIATIONS

ACA	Affordable Care Act
CDC	Centers for Disease Control & Prevention
CY	Calendar year
CAUTI	Catheter-associated urinary tract infection
CLABSI	Central line-associated blood stream infections
CMS	Centers for Medicare & Medicaid Services
DRG	Diagnosis-related group
ED	Emergency department
FY	Fiscal year
FFY	Federal fiscal year
HAI	Healthcare Associated Infections
HCAHPS	Hospital Consumer Assessment of Healthcare Providers and Systems
HSCRC	Health Services Cost Review Commission
MRSA	Methicillin-resistant staphylococcus aureus
NHSN	National Health Safety Network
PQI	Prevention quality indicators
QBR	Quality-Based Reimbursement
RY	Maryland HSCRC Rate Year
SIR	Standardized infection ratio
SSI	Surgical site infection
THA/TKA	Total hip and knee arthroplasty
VBP	Value-Based Purchasing

## INTRODUCTION

The Maryland Health Services Cost Review Commission's (HSCRC's or Commission's) quality-based measurement and payment initiatives are important policy tools for providing strong incentives for hospitals to improve their quality performance over time. These initiatives hold amounts of hospital revenue at risk directly related to specified performance benchmarks. Maryland's Quality-Based Reimbursement (QBR) program, in place since July 2009, employs measures that are similar to those in the federal Medicare Value-Based Purchasing (VBP) program, in place since October 2012. Because of its long-standing Medicare waiver for its all-payer hospital rate-setting system and the implementation of the QBR program, the Centers for Medicare & Medicaid Services (CMS) has given Maryland various special considerations, including exemption from the federal Medicare VBP program.

Similar to the VBP program, the QBR program currently measures performance in clinical care, patient safety, and experience of care domains. Despite higher weighting of financial incentives on the experience of care domain (50%) which employs the national Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS) survey instrument, Maryland has continued to perform below the national average over the last several years with little or no improvement, including for the Rate Year (RY) 2017 completed performance year. The patient safety domain was weighted second highest, and scores on average for this domain were next lowest.

The purpose of this report is to make draft recommendations for the QBR program for fiscal year (FY) 2019. The report also recommends updates to the approach for scaling rewards and penalties retrospectively for RY 2017 and 2018 in order to assign rewards and penalties consistent with hospital performance levels based on data now finalized for RY 2017.

## BACKGROUND

### Federal VBP Program

The Affordable Care Act (ACA) established the hospital VBP program,<sup>1</sup> which requires CMS to reward hospitals with incentive payments for the quality of care provided to Medicare beneficiaries. The program assesses hospital performance on a set of measures in clinical care, experience of care, safety, and efficiency (i.e., Medicare spending per beneficiary) domains. The incentive payments are funded by reducing the base operating diagnosis-related group (DRG) amounts that determine the Medicare payment for each hospital inpatient discharge.<sup>2</sup> The ACA

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<sup>1</sup> For more information on the VBP program, see <https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/hospital-value-based-purchasing/index.html?redirect=/Hospital-Value-Based-Purchasing/>

<sup>2</sup> 42 USC § 1395ww(o)(7).

set the reduction at 1 percent in federal fiscal year (FFY) 2013 and required that it increase incrementally to 2 percent by FFY 2017.<sup>3</sup>

CMS will calculate FFY 2018 hospital final scores based on measures in the four equally weighted domains (Appendix I). Although not final, CMS has proposed no changes to the domain weights for the FFY 2019 program from those used for FFY 2018.

### Maryland’s Current QBR Program (RY 2018 Performance Period)

For the RY 2018 performance period, Maryland’s QBR program like the federal VBP program, assesses hospital performance on similar (or the same where feasible) measures, and holds 2% of hospital revenue at risk based on performance. (See Appendix II for more detail, including the timeline for base and performance years impacting RYs 2017-2019).

For RY 2018, the QBR domains are weighted differently than those of the VBP program as illustrated in Figure 1 below. Main changes for this performance year are that the three-item Care Transition Measure (CTM-3)<sup>4</sup> dimension was added to the HCAHPS survey, and the PC01-Early Elective Delivery measure was added to the Safety domain. The QBR program does not include an efficiency domain within the QBR program; however, Maryland has implemented an efficiency measure in relation to global budgets based on potentially avoidable utilization as measured by the Agency for Healthcare Research and Quality Prevention Quality Indicators (PQI) and readmissions. HSCRC staff will continue to work with key stakeholders to complete development of an efficiency measure that incorporates population-based cost outcomes.

**Figure 1. RY 2018 Measures and Domain Weights for CMS VBP<sup>5</sup> and Maryland QBR Programs**

	Maryland QBR Domains and Measures	CMS VBP Domain Weights and Measure Differences
<b>Clinical Care</b>	15% (1 measure: all cause inpatient mortality)	25% (3 measures: condition-specific mortality)
<b>Experience of Care<sup>6</sup></b>	50% (9 measures: HCAHPS 8 dimensions + CTM 3 dimension)	25% Same

<sup>3</sup> 42 USC § 1395ww(o)(7)(C).

<sup>4</sup> The Care-Transitions Measure is a composite of three questions related to patients’ and caregivers’ understanding of necessary follow-up care post-discharge, detailed in questions 23-25 of the HCAHPS survey. For specifics on the measure, including question language, please see: [https://mhd0.maine.gov/pdf/CTM%20Microspecifications%20Manual\\_%20Nov%202013\\_final.pdf](https://mhd0.maine.gov/pdf/CTM%20Microspecifications%20Manual_%20Nov%202013_final.pdf).

<sup>5</sup> Details of CMS VBP measures may be found at: <https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/HospitalQualityInits/Measure-Methodology.html>

<sup>6</sup> For the FFY 2018 VBP program, CMS changed the name of this domain from “Patient experience of care” to “Patient and Caregiver-Centered Experience of Care/Care Coordination,” and for the 2019 VBP program, CMS changed the name to “Patient and Community Engagement.” For purposes of this report, this domain will be referred to as “experience of care” across the program years.

	Maryland QBR Domains and Measures	CMS VBP Domain Weights and Measure Differences
<b>Safety</b>	35% (8 measures: CDC NHSN, all-payer PSI 90, PC01)	25% PSI 90 Medicare only; others same
<b>Efficiency</b>	N/A	25% (Medicare spending per beneficiary measure)

## ASSESSMENT

This section summarizes Maryland hospital performance including scores for RY 2017 (completed), and the most updated performance data on a select subset of measures currently in use for the RY 2018 QBR or VBP program.

### Performance Results on QBR and VBP Measures with Most Recent Data Available

For a **subset** of the measures across the domains used for the RY 2018 QBR and/or VBP programs based on the most current data available from CMS, Figure 2 below provides Maryland’s performance levels (Most Recent Rate), the change from the previous 12-month period (Improvement from Previous Year), and the difference between the most recent national VBP program performance and the most recent Maryland rates (Difference from National Rates). The colors of the cells illustrate comparisons to national or previous year’s rates (see color key). Figure 2 is designed to provide a concise snapshot on performance, but detailed data for this Figure and additional comparison calculations are available in the series of tables found in Appendix III. Additional highlights regarding Maryland’s performance on the measures by domain are provided in the text just following Figure 2.

Figure 2. Selected QBR/VBP Measures: Maryland Current Rates, Improvement from Previous Year, and Change in Difference from National Performance

Color Codes	Worse than the National Rate	Worse than MD Previous Year	MD-National gap worse than previous yr. gap
	Better than the National Rate	Improved from MD Previous Year	MD National gap better than Previous year gap
	At National Average	No Change	No Change Not Available
Domain (RY 2018) Measure	Most Recent Rate	Improvement From Previous Year	Difference from National Rate
<b>Experience of Care Domain (HCAHPS Percent “top box” or most positive response reported)</b>			
Responsiveness	59%	-1%	-9%
Overall Rating	65%	0%	-7%
Clean/Quiet	62%	0%	-7%
Explained Medications	60%	0%	-5%
Nurse Communication	76%	0%	-4%
Pain Management	68%	1%	-3%
Doctor Communication	79%	1%	-3%
Discharge Info	86%	0%	-1%
Three-Part Care Transitions Measure	48%	0%	-4%
<b>Clinical Care- Outcome Domain (Mortality Risk Adjusted Rates)</b>			
30-day AMI	14.06%	-0.44%	-0.14%
30-day Heart Failure	10.86%	-0.04%	-0.74%
30-day Pneumonia	10.64%	-0.21%	-0.86%
<b>Safety Domain</b>			
PC-01 Early Elective Delivery (% Deliveries)	5%	2%	2%
<b>NHSN SIR: Standardized Infection Ratios</b>			
CLABSI	0.50	-5.12%	-0.50%
CAUTI	0.86	-48.04%	-0.14%
SSI – Colon	1.19	12.32%	0.19%
SSI - Abdominal Hysterectomy	0.92	-28.49%	-0.08%
MRSA	1.20	-10.71%	0.20%
C.diff.	1.15	-0.26%	0.15%
Measurement time periods for HCAHPS and Safety measures: Q4-2013 to Q3-2014 and Q4-2014 to Q3-2015 (most recent rate); for 30-day mortality Q3-2010 to Q2-2013 and Q3-2011 to Q2-2014 (most recent rate). For measures reported as a percentage, the improvement and National gap are reported as percentage points; for SIRs, the improvement and National gap are reported as percent differences.			

## *Safety Measures*

For the early elective induction or Cesarean section delivery measure (PC-01), staff notes that Maryland performed better than the nation in the earlier time period but worse with a sharp increase in the later period. By contrast, the nation improved from the earlier to the latter period.

For Centers for Disease Control National Health Safety Network (CDC NHSN) Standardized Infection Ratio (SIR) measures compared to a national reference period (2008-2011) where the SIR was established at the value of 1 (See Appendix III, Table 4 for detailed data), Maryland statewide performance appears better on average than the national average for some of the measures and worse for others in both the earlier and later time periods. Staff was unable to compare changes in the national rate from a previous time period (indicated in Figure 2 above as grey “not available”).

## *Experience of Care Measures*

As noted previously, the experience of care domain is weighted most heavily in the Maryland QBR Program (45 percent in RY2017 and 50 percent in RY 2018). Staff compared the most recently available two years of data for experience of care with that of the nation (Figure 2; see Appendix III, Table 1 for detailed data) and notes that compared to the nation, Maryland’s most recent rates are worse for all nine of the experience of care HCAHPS dimensions (indicated in Figure 2 as all red).

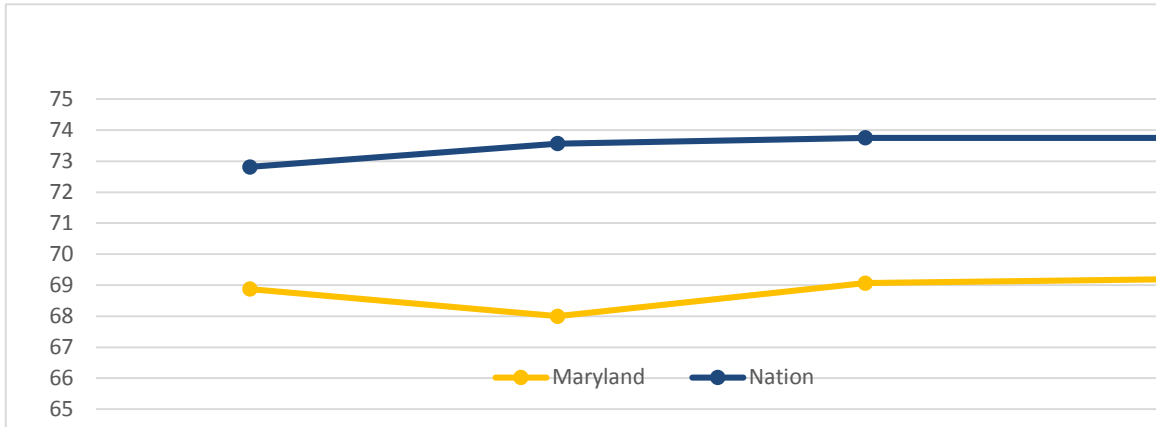
Maryland’s performance has not changed significantly overall, and the nation has had modest improvement year over year from 2012 to 2015. In their letters exempting Maryland from the VBP program in 2015 and 2016 (see Appendix II), CMS also notes Maryland’s ongoing significant lag behind national medium performance levels and has been strongly in favor of increasing weight for this domain in the QBR program. Additional analysis of experience of care scores (an aggregate of eight dimensions available since 2012) comparing Maryland to the nation shows that, as illustrated in Figure 3 below, Maryland’s performance declined in 2013 and improved in 2014 to 2012 levels. Given that 2013 was the base period for RY 2017, some of the improvement seen in the RY 2017 QBR scores is due to declines in performance in the base year.

Staff notes that, consistent with the VBP program determination in the FY 2017 Outpatient Prospective Payment System (PPS) Final Rule,<sup>7</sup> the pain management question will be prospectively removed from the QBR program for RY 2019.

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<sup>7</sup> FY 2017 OPPS Final Rule found at: <https://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/HospitalOutpatientPPS/Hospital-Outpatient-Regulations-and-Notices-Items/CMS-1656-P.html>, last accessed December 1, 2016.

**Figure 3. Maryland vs. National Experience of care  
Aggregate Scores over Time**



### Clinical Care Mortality Measures

On the three CMS condition-specific mortality measures used in the VBP program—30 day heart attack (AMI), heart failure (CHF), and pneumonia— Maryland performs better than the nation with the gap narrowing over time (Figure 2 above; See Appendix III, Table 2 for detailed data).

For the Maryland inpatient, all-payer, all-cause mortality measure used for the QBR program, Maryland’s mortality rate declined from 2.87 percent to 2.15 percent between RY 2014 and calendar year (CY) 2015 (see Appendix III, Table 3). Staff analyzed the trend in mortality rates and concluded that the palliative care exclusion has contributed to the decline in the all-payer, all-cause mortality rates. As illustrated in Figure 4 below, the percentage of deaths with palliative codes increased from 42.92 percent to 61.09 percent over the last two years. To prevent further impact of changes in palliative care trends on mortality measurement, the palliative care case exclusion will be eliminated for RY 2019, and these cases will now be included in calculating benchmarks, thresholds, and risk-adjusted hospital mortality rates.

**Figure 4. Maryland Statewide Hospital Total and Palliative Care Cases, CY 2013-2015**

Calendar Year	Total Discharges	Discharges w/ Palliative Care (PC) Diagnosis (Dx)	Total Deaths	Total Deaths w/ PC Dx	% of Total Discharges w/PC Dx	% of Deaths w/PC Dx	% Live Discharges w/PC Dx
2013	664,849	14,038	13,105	5,625	2.11%	42.92%	1.29%
2014	642,139	17,464	12,670	6,802	2.72%	53.69%	1.69%
2015	624,202	19,447	12,114	7,401	3.12%	61.09%	1.97%

## Additional Measure Results

For the newly published Total Hip and Knee Arthroplasty THA/TKA complication measure, performance results were only available for the latter time period. *Hospital Compare*<sup>8</sup> reports that all Maryland hospitals perform “as expected” on this measure (with the exception of one hospital that is better and one that is worse than expected) compared with the nation; staff supports adopting the measure for the RY 2019 QBR program, consistent with the national VBP program.

As part of the strategic plan to expand the performance measures, staff started to examine other measures available in public reporting. Staff notes that Maryland performs poorly on the ED wait time measures compared to the nation. In addition, Maryland and national performance is declining over time. Therefore, staff strongly advocates “active” monitoring of the ED wait times measures with consideration as to the feasibility of adding these measures to the QBR program in future years (See Appendix III, Table 5).

## QBR RY 2017 Final Scores and Reward and Penalty Preset Scale

Similar to other quality-based programs, the Commission voted to modify fundamentally the QBR program methodology for calculating rewards and penalties for RY 2017, such that the level of rewards or penalties is determined based on performance points achieved relative to a preset scale, rather than a relative ranking and scaling of the hospitals determined after the performance period. This transition coincided with major changes in the measures used for the QBR program, which entailed removing the process measures (which had higher scores), increasing the weight of experience of care (which had lower scores), and tying the benchmarks to the national distribution. At the time, staff did not have sufficient data to model the implications of these changes on the performance points thoroughly and, therefore, set the payment adjustment scale based on the base year attainment-only performance results relying on input from the Performance Measurement Workgroup.

Hospital pay-for-performance programs implemented nationally and in Maryland generally score hospitals on both attainment (level of rates compared to benchmarks) and on improvement (rate of change from the baseline). Hospitals may earn two scores on the measure specified within each domain—one for attainment (0-10) and one for improvement (0-9). The final score awarded to a hospital for each measure is the higher of these two scores. For experience of care measures, there are also consistency points. All measure scores, with exception of the HSCRC-derived measures using Maryland all-payer case mix data (e.g., PSI 90, all-cause inpatient mortality), include assignment of points between 0 and 10 based on the national average rate for 0 points and the top 25 percent national performance for 10 points. Details regarding the scoring calculations are found in Appendix II.

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<sup>8</sup> See <https://www.medicare.gov/hospitalcompare/search.html> for more information.



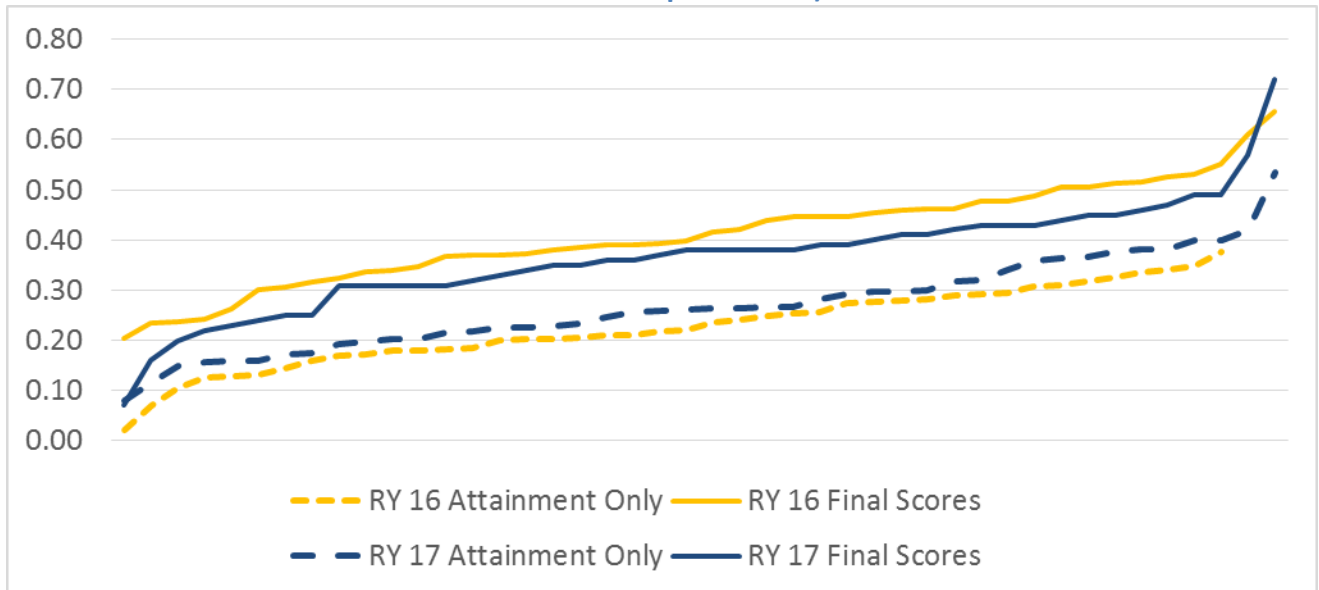
Figure 5 below provides descriptive statistics on the final statewide total QBR scores and scores by each domain for RY 2017. These aggregate level domain scores reflects the proportion of total available points received by the hospital. A 0 score represents none of the measures in that domain were better than the national average or did not improve. A score of 1 represents all measures are at or better than the top 25 percent performance. Experience of care is the most heavily weighted domain, and Maryland scores are lowest for this domain, with an average score of 0.24 and maximum score of 0.54. The domain with the next lowest distribution of scores is safety, with an average score of 0.40; this domain is also weighted second highest in calculating hospitals' total QBR scores. Appendix IV presents RY 2017 final QBR score results by hospital and domain.

**Figure 5. RY 2017 Final QBR Scores Distribution Overall and by Domain**

Domains	Experience of Care	Clinical Care- <i>(Process Sub-domain retired after RY 2017)</i>	Clinical Care- (Outcome Sub-domain)	Safety	Total QBR Score
Measure Description	HCAHPS	AMI 7a-Fibrinolytic Therapy IMM 2- Influenza Immunization	Inpatient All DRG Mortality	CDC NHSN Infection (3 measures), PSI 90	
<b>RY 2017 Weights</b>	<b>45%</b>	<b>5%</b>	<b>15%</b>	<b>35%</b>	<b>100%</b>
<b>Minimum Score</b>	0.03	0.00	0.00	0.00	0.07
<b>25th percentile</b>	0.16	0.40	0.33	0.25	0.31
<b>Median</b>	0.23	0.60	0.60	0.39	0.38
<b>Average</b>	0.24	0.56	0.60	0.40	0.37
<b>75th Percentile</b>	0.30	0.80	0.88	0.54	0.43
<b>Maximum Score</b>	0.54	1.00	1.00	1.00	0.72
<b>Coefficient of Variation</b>	46%	59%	48%	54%	30%

While the figure 5 provides information for the FY 2017 Final QBR scores, Figure 6 below shows the difference between the base period attainment-only scores for RYs 2016 and 2017 versus the final scores for each period, illustrating a significant increase in the final scores when improvement is taken into account. Absent data, staff was unable to model the final scale for RY 2017 and agreed to set the points for the attainment-only scale given the major changes in the program described above.

**Figure 6. QBR RY 2016-2017 Attainment-Only and Final Scores (Reflecting the better of Attainment or Improvement)**



Staff calculated hospital RY 2017 QBR scores and analyzed the scores relative to the QBR preset scale determined last year and notes that almost all hospitals receive a reward for RY 2017 despite relatively poor performance (Appendix V). With the recommendation to make retrospective adjustments to the readmission policy, staff had noted the issue with the QBR scaling at the June 2016 Commission meeting and has been working since then to understand the implications. Expecting changes to the results, July RY 2017 rate orders and global budgets were sent without QBR program adjustments.

Based on the analysis comparing attainment and improvement points, staff asserts that the RY 2017 preset scale was too low, because it was developed using base period data to calculate attainment-only scores and, again, did not account for improvement trends. The intention to use a preset scale was to improve predictability of the payment adjustments, not to lower the scale as Maryland has been progressively “raising the bar” for performance. Staff is proposing the following for RY 2017 scaling adjustment to correct the issue of the current preset scale being too low:

- Revise preset scale to use final RY 2017 QBR scores. This would result in a relative ranking within the State that penalizes hospitals with QBR scores below the statewide average and reward hospitals with scores above the statewide average (i.e., RY 2017 State average score is 0.37). Staff has provided modeling of the RY 2017 scores using the final scores for FY 2017 in Appendix V.

HSCRC has received input from stakeholders regarding the draft recommendation updating the QBR program presented in the October Commission meeting. As mentioned earlier, HSCRC has also received VBP exemption approval letters from CMS directly addressing the experience of care domain performance lag in Maryland (Appendix II). Highlights of the issues raised

during the meeting and in the letters submitted to the Commission by CMS, the Maryland Hospital Association (MHA) and Consumer Health First (CHF), along with staff responses, is provided below, and the MHA and CHF comment letters are provided in Appendix VI.

- ***Consistency with the CMS VBP approval letters (CMS)***- Staff asserts that Maryland has committed to adjusting incentives to support improvement in experience of care as part of the conditions for seeking the Maryland exemptions from year to year from the VBP program. In their responses, CMS has voiced strong support for increasing the weight of the experience of care domain to improve Maryland's poor performance. Staff asserts that using a scale that rewards poor performance is not consistent with Maryland's commitments to, and recommendations from, CMS.
- ***Need for predictability (MHA, hospital stakeholders)***- Staff supports the principle of predictability and asserts this must be balanced with the principle of fairness. Staff, for example, made retrospective changes to the Readmission policy in June 2016 to reduce penalties for hospitals with low readmission rates and low improvement. Staff also voiced the concern regarding the low bar for the QBR program scaling in the same June 2016 meeting.
- ***Approach must maintain trust between stakeholders and Commission (MHA, hospitals, CHF)***- Staff asserts that justified corrections, just as they have been made historically, will continue to strengthen trust, and providing rewards not aligned with performance has potential to erode public trust.
- ***QBR must support patient-centered care and the goals emphasized by the All-Payer Model (CMS, CHF)***- Staff is in strong agreement that improved performance on experience of care is of high importance and priority as part of Maryland's patient centered care model as it strives to achieve better care, better outcomes, and lower costs.
- ***No error in policy was made in determining RY 2017 scaling approach (MHA, hospitals)***- The distribution of the scores used to set the payment scale (Figure 6 above) using base year attainment only scores was done with the assumptions that changes in the measures and benchmarks would precipitate lower scores for RY 2017. Preliminary performance score calculations in May 2016 showed a \$30M net positive impact despite low performance scores. Staff again believes there was an error and supports a technical correction to the point intervals used for scaling.
- ***Burdensome to make mid-year GBR adjustment (MHA, hospitals)***- Although not preferable, if the retroactive scaling adjustment is approved for RY 2017, MHA will support it without a "retroactive budget change" in the current fiscal year. Staff proposes to limit negative revenue adjustments during the current RY with partial penalties up to the amount indicated in the preset scale in the January RY 2017 rate adjustments, and the remaining penalties July RY 2018 rate adjustment. Staff supports hospitals receiving their full rewards under the revised scaling for RY 2017 in the January rate update. Figure 7 below shows the partial rate adjustment implementation scenarios

**Figure 7. Examples of Implementation of Revenue Adjustments for RY2017**

	<b>Original Preset Scale</b>	<b>Revised Revenue Adjustment</b>	<b>January Adjustment</b>	<b>July Adjustment</b>
Hospital A	-100,000	-120,000	-100,000	-20,000
Hospital B	10,000	-30,000	0	-30,000
Hospital C	100,000	60,000	60,000	0

### **QBR RY 2019 Payment Adjustment Scaling**

In order to finalize the recommendation for RY 2019, staff is continuing to vet with stakeholders a scaling approach that would move away from a relative ranking based on final scores, to one that uses a national scale to assess Maryland hospital performance. As the benchmarks and thresholds are determined by national rates, moving to a national scale in the payment adjustments will align the financial results with quality performance. Specifically, the staff is proposing the following for the RY 2019 scaling adjustment:

- Use a national scale that ranges from 0 to 1 and establish reward/penalty cutoffs such that a hospital scoring greater than 0.50 is rewarded. With the exception of the HSCRC-derived measures using Maryland all-payer case mix data (e.g., PSI 90, all-cause inpatient mortality), the thresholds and benchmarks for the scoring methodology are based on the national average (threshold) and the top performance (benchmark) values. A score of 0 means all measures are below the national average or not improved, while a score of 1 would mean all measures are at or better than top 25 percent best performing rates. Although hospital scores reflect performance relative to the national thresholds and benchmarks, the use of a statewide distribution to set the scale to allocate financial adjustments creates a disconnect between Maryland’s performance and the national trends. Adjusting the scale to reflect a national distribution will ensure that QBR revenue adjustments are also linked with Maryland hospital performance relative to the nation. As Maryland raises the bar for obtaining rewards with this approach, the potential rewards should be commensurate and should be increased from 1 percent to 2 percent. The benefits of using a national scale are that it can be set prospectively, and hospitals are not relatively ranked after the performance period. Most importantly, the use of a national scale ensures that hospitals that perform better than the national average will be rewarded, and hospitals that are worse than the national average will be penalized.

### **QBR RY 2018 Payment Adjustment Scaling Options**

For RY 2018, a retrospective change is also needed to the preset payment scale as the payment scale was set with the same points last year given a lack of timely data. Staff is recommending using the same approach proposed for RY 2017, where final scores will be used to create a scale that penalizes those hospitals with below average performance. However, staff will continue to vet with stakeholders whether it is preferable instead to make the shift to a national scale for RY 2018 (i.e., the proposed RY 2019 scaling). Furthermore, for RY 2018 (and beyond) staff needs

to finalize timing of the revenue adjustments given the delay in the RY 2017 adjustments. Staff is vetting implementing the full adjustment for QBR routinely in January or delaying until July (i.e., the subsequent rate year), lengthening the time interval between the performance period and the payment adjustment impact by 6 months to one year.

## **RECOMMENDATIONS**

Staff notes the State's improvement trends in the Maryland inpatient, all-cause, all-payer mortality rate used for the QBR program as well as the CMS condition-specific mortality measures used for the VBP program but cautions these observations should be tempered with the knowledge that the previous palliative care exemption will not be applied going forward. Staff also recognizes the gap that remains between Maryland and national performance on the experience of care measures in particular, the domain that constitutes 45 percent for RY 2017 and 50 percent for RY 2018 of the hospitals' QBR total scores. In this section of the report, staff presents final recommendations for changes to the QBR program for RY 2017 and draft recommendations for RYs 2018 and 2019.

### **Final Recommendations for RY 2017**

Based on the analysis and observations presented above, staff recommends the following retrospective adjustments to the RY 2017 QBR program:

- Adjust retrospectively the RY 2017 QBR preset scale for determining rewards and penalties such that the scale accounts for both attainment and improvement trends.
- Use a relative scale to linearly distribute rewards and penalties based on the final QBR scores, without revenue neutrality adjustment.
- Adjust rates in the updated rate orders to reflect the proposed updated QBR scaling approach.
- Limit negative revenue adjustments during the current RY by partially implementing penalties (up to the amount indicated in preset scale) in the January RY 2017 rate adjustments, and implementing the remaining penalties in the July RY 2018 rate adjustments.

### **Draft Recommendations for RY 2018**

Staff recommends that the following be considered for RY 2018:

Calculate the scaling points based on RY 2018 performance periods and provide rewards to hospitals that are above the average score in accordance with the above RY 2017 scaling recommendation, with a maximum penalty of 2 percent and maximum reward of 1 percent of inpatient revenue distributed linearly in proportion to calculated scores.

### **Draft Recommendations for RY 2019**

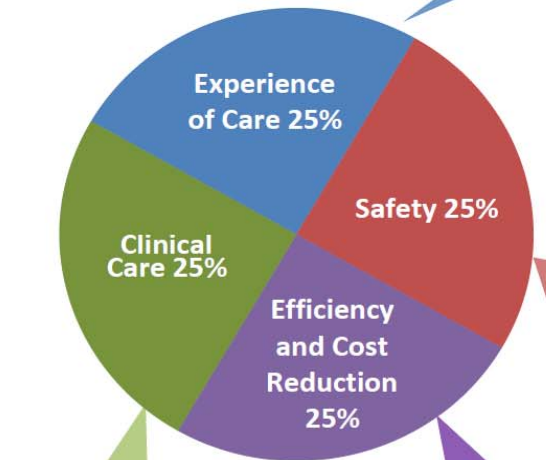
Staff recommends that the following be considered for RY 2019:

Move to a national distribution and determine the score at which rewards should start and the amount of maximum/minimum penalties to be applied. (HSCRC staff modeled a national scale from 0-0.80 with a reward/penalty threshold of 0.40 based on the Maryland Hospital Association's distributional analysis of national scores). Increase the maximum reward to 2 percent as the achieving rewards will be based on national distribution.

# APPENDIX I. CMS FFY 2018 VBP MEASURES AND PERFORMANCE PERIODS

## FY 2018 Value-Based Purchasing Domain Weighting

(Payment adjustment effective for discharges from October 1, 2017 to September 30, 2018)



CLINICAL CARE		
Baseline Period	Performance Period	
October 1, 2009 – June 30, 2012	October 1, 2013 – June 30, 2016	
Measure (Displayed as survival rate)	Threshold (%)	Benchmark (%)
30-day mortality, AMI	85.1458	87.1669
30-day mortality, heart failure	88.1794	90.3985
30-day mortality, pneumonia	88.2986	90.8124

PATIENT AND CAREGIVER-CENTERED EXPERIENCE OF CARE/CARE COORDINATION			
Baseline Period		Performance Period	
January 1, 2014 – December 31, 2014		January 1, 2016 – December 31, 2016	
HCAHPS Survey Dimensions	HCAHPS Performance Standard		
	Floor (%)	Threshold (%)	Benchmark (%)
Communication with nurses	55.27	78.52	86.68
Communication with doctors	57.39	80.44	88.51
Responsiveness of hospital staff	38.40	65.08	80.35
Pain management	52.19	70.20	78.46
Communication about medications	43.43	63.37	73.66
Cleanliness and quietness	40.05	65.60	79.00
Discharge information	62.25	86.60	91.63
New! CTM-3 3-item Care Transitions Measure	25.21	51.45	62.44
Overall rating of hospital	37.67	70.23	84.58

SAFETY		
Complication/Patient Safety for Selected Indicators		
Baseline Period	Performance Period	
July 1, 2010 – June 30, 2012	July 1, 2014 – June 30, 2016	
Measure	Threshold	Benchmark
AHRQ PSI 90 composite	0.577321	0.397051

Perinatal		
Baseline Period	Performance Period	
January 1, 2014 – December 31, 2014	January 1, 2016 – December 31, 2016	
Measure	Threshold	Benchmark
PC-01 Elective Delivery Prior to 39 Completed Weeks Gestation (Moved from Clinical Care)	0.020408	0.000

Healthcare-Associated Infections* *Current standard population data		
Baseline Period	Performance Period	
January 1, 2014 – December 31, 2014	January 1, 2016 – December 31, 2016	
Measure	Threshold (†)	Benchmark (†)
CLABSI	0.369	0.000
CAUTI	0.906	0.000
SSI Colon‡	0.824	0.000
Abdominal Hysterectomy‡	0.710	0.000
C. difficile (CDI)	0.794	0.002
MRSA	0.767	0.000

†Standardized infection ratio.  
‡There will be one SSI measure score that will be a weighted average based on predicted infections for both procedures.

EFFICIENCY AND COST REDUCTION		
Baseline Period	Performance Period	
January 1, 2014 – December 31, 2014	January 1, 2016 – December 31, 2016	
Measure	Threshold (%)	Benchmark (%)
MSPB-1 Medicare spending per beneficiary	Median Medicare spending per beneficiary ratio across all hospitals during performance period.	Mean of lowest decile of Medicare spending per beneficiary ratios across all hospitals during performance period.



## APPENDIX II. HSCRC QBR PROGRAM DETAILS: DOMAIN WEIGHTS, REVENUE AT RISK, POINTS CALCULATION, MEASUREMENT TIMELINE AND EXEMPTION FROM CMS VBP PROGRAM

### Domain Weights and Revenue at Risk

As illustrated in the body of the report, for the RY 2018 QBR program, the HSCRC will weight the clinical care domain at 15 percent of the final score, the safety domain at 35 percent, and the experience of care domain at 50 percent.

The HSCRC sets aside a percentage of hospital inpatient revenue to be held “at risk” based on each hospital’s QBR program performance. Hospital performance scores are translated into rewards and penalties in a process that is referred to as scaling.<sup>9</sup> Rewards (referred to as positive scaled amounts) or penalties (referred to as negative scaled amounts) are then applied to each hospital’s update factor for the rate year. The rewards or penalties are applied on a one-time basis and are not considered permanent revenue. The Commission previously approved scaling a maximum reward of one percent and a penalty of two percent of total approved base inpatient revenue across all hospitals for RY 2018.

HSCRC staff has worked with stakeholders over the last several years to align the QBR measures, thresholds, benchmark values, time lag periods, and amount of revenue at risk with those used by the CMS VBP program where feasible,<sup>10</sup> allowing the HSCRC to use data submitted directly to CMS. As alluded to in the body of the report, Maryland implemented efficiency measure in relation to global budgets based on potentially avoidable utilization outside of QBR program. The HSCRC does apply a potentially avoidable utilization savings adjustment to hospital rates based on costs related to potentially avoidable admissions, as measured by the Agency for Healthcare Research and Quality Prevention Quality Indicators (PQIs) and avoidable readmissions. HSCRC staff will continue to work with key stakeholders to complete development of an efficiency measure that incorporates population-based cost outcomes.

### QBR Score Calculation

**Attainment Points:** During the performance period, attainment points are awarded by comparing an individual hospital’s rates with the threshold, which is the median, or 50<sup>th</sup> percentile of all hospitals’ performance during the baseline period, and the benchmark, which is the mean of the top decile, or approximately the 95<sup>th</sup> percentile during the baseline period. With the exception of the mortality and AHRQ PSI 90 measure applied to all payers, the benchmarks and thresholds are the same as those used by CMS for the VBP program measures. For each measure, a hospital

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<sup>9</sup> Scaling refers to the differential allocation of a pre-determined portion of base-regulated hospital inpatient revenue based on assessment of the quality of hospital performance.

<sup>10</sup> HSCRC has used data for some of the QBR measures (e.g., CMS core measures, CDC NHSN CLABSI, CAUTI) submitted to the Maryland Health Care Commission (MHCC) and applied state-based benchmarks and thresholds for these measures to calculate hospitals’ QBR scores up to the period used for RY 2017.



that has a rate at or above benchmark receives 10 attainment points. A hospital that has a rate below the attainment threshold receives 0 attainment points. A hospital that has a rate at or above the attainment threshold and below the benchmark receives 1-9 attainment points

***Improvement Points:*** The improvement points are awarded by comparing a hospital's rates during the performance period to the hospital's rates from the baseline period. A hospital that has a rate at or above benchmark receives 9 improvement points. A hospital that has a rate at or below baseline period rate receives 0 improvement points. A hospital that has a rate between the baseline period rate and the benchmark receives 0-9 improvement points

***Consistency Points:*** The consistency points relate only to the experience of care domain. The purpose of these points is to reward hospitals that have scores above the national 50<sup>th</sup> percentile in all of the eight HCAHPS dimensions. If they do, they receive the full 20 points. If they do not, the dimension for which the hospital received the lowest score is compared to the range between the national 0 percentile (floor) and the 50<sup>th</sup> percentile (threshold) and is awarded points proportionately.

***Domain Scores:*** Composite scores are then calculated for each domain by adding up all of the measure scores in a given domain divided by the total possible points x 100. The better of attainment and improvement for experience of care scores is also added together to arrive at the experience of care base points. Base points and the consistency score are added together to determine the experience of care domain score.

***Total Performance Score:*** The total Performance Score is computed by multiplying the domain scores by their specified weights, then adding those totals and dividing them by the highest total possible score. The Total Performance Score is then translated into a reward/ penalty that is applied to hospital revenue.

## QBR Base and Performance Periods Impacting RYs 2017-2019

HSCRC QBR Base, Performance Periods and Rate Year Impacted											ICD 9		ICD 10																
Rate Year (Maryland FY)	FY13-Q2	FY13-Q3	FY13-Q4	FY14-Q1	FY14-Q2	FY14-Q3	FY14-Q4	FY15-Q1	FY15-Q2	FY15-Q3	FY15-Q4	FY16-Q1	FY16-Q2	FY16-Q3	FY16-Q4	FY17-Q1	FY17-Q2	FY17-Q3	FY17-Q4	FY18-Q1	FY18-Q2	FY18-Q3	FY18-Q4	FY19-Q1	FY19-Q2	FY19-Q3	FY19-Q4		
Calendar Year	CY12-Q4	CY13-Q1	CY13-Q2	CY13-Q3	CY13-Q4	CY14-Q1	CY14-Q2	CY14-Q3	CY14-Q4	CY15-Q1	CY15-Q2	CY15-Q3	CY15-Q4	CY16-Q1	CY16-Q2	CY16-Q3	CY16-Q4	CY17-Q1	CY17-Q2	CY17-Q3	CY17-Q4	CY18-Q1	CY18-Q2	CY18-Q3	CY18-Q4	CY19-Q1	CY19-Q2		
<b>Quality Programs that Impact Rate Year 2017</b>																													
QBR	Federal Standards	Maryland QBR Core Process, HCAHPS, CLABSI Base Period																											
		QBR Core process, HCAHPS, CLABSI, PSI 90 performance Period											Rate Year Impacted by QBR Results																
		Maryland Mortality, PSI Base Period																											
		QBR SSI (Colon, hysterectomy) Base Period																											
		QBR Maryland Mortality, CAUTI*, SSI Performance Period																											
<b>Quality Programs that Impact Rate Year 2018</b>																													
QBR	Federal Standards	QBR PC-01, HCAHPS, NHSN Safety Base Period											QBR PC-01, HCAHPS, NHSN Safety Performance Period											Rate Year Impacted by QBR Results					
		QBR Mortality Base Period											QBR Mortality Performance Period																
<b>Quality Programs that Impact Rate Year 2019</b>																													
QBR	Federal Standards	QBR PC-01, HCAHPS, NHSN Safety Base Period											Maryland Mortality Base Period***											Rate Year Impacted by QBR Results					
		QBR Maryland PSI 90* Base Period											**Medicare Total Hip/Knee Arthroplasty Risk Standardized Complication Rate (THA/TKA RSCR) Performance Period																
													QBR PC-01, HCAHPS, NHSN Safety Performance Period																
													QBR Maryland Mortality, PSI 90*, Performance Period																
<p>*Rate Year 2017 Catheter Associated UTI (CAUTI) measure scored on attainment only.</p> <p>**Rate Year 2019 use of PSI 90 subject to AHRQ Development of ICD 10 measure specifications</p> <p>***Rate Year 2019 Base Period for THA/TKA RSCR measure 7/1/2010-6/30/2013; use of this measure contingent on Medicare claims data availability.</p> <p>****Proposed base period to allow shift to 3M Grouper version 34, exclusively ICD-10 Compatible.</p>																													

## Maryland VBP Exemption

Under Maryland's previous Medicare waiver, VBP exemptions were requested and granted for FYs 2013 through 2015. The CMS FY 2015 Inpatient Prospective Payment rule stated that, although exemption from the hospital VBP program no longer applies, Maryland hospitals will not be participating in the VBP program because §1886(o) of the ACA<sup>11</sup> and its implementing regulations are waived under Maryland's New All-Payer Model, subject to the terms of the Model agreement as excerpted below:

**“4. Medicare Payment Waivers.** Under the Model, CMS will waive the requirements of the following provisions of the Act as applied solely to Regulated Maryland Hospitals:

**e. Medicare Hospital Value Based Purchasing.** Section 1886(o) of the Act, and implementing regulations at 42 CFR 412.160 - 412.167, only insofar as the State submits an annual report to the Secretary that provides satisfactory evidence that a similar program in the State for Regulated Maryland Hospitals achieves or surpasses the measured results in terms of patient health outcomes and cost savings established under 1886(o) of the Act....”

Under the New All-Payer Model, HSCRC staff submitted exemption requests for FYs 2016 and 2017 and received approvals from CMS on August 27, 2015, and April 22, 2016, included below.

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<sup>11</sup> Codified at 42 USC § 1395ww(o).



August 27, 2015

Ms. Donna Kinzer  
Executive Director, Maryland Health Services Cost Review Commission  
State of Maryland Department of Health and Mental Hygiene  
4160 Patterson Avenue  
Baltimore, MD 21215

Dear Ms. Kinzer:

Thank you for your letter, on behalf of the State of Maryland, requesting an exemption from the FY 2016 Hospital Value-Based Purchasing (VBP) Program. As you know, Section 4(e) of the Maryland All-Payer Model Agreement provides that CMS will waive the VBP Program requirements for Maryland hospitals, as set out in Section 1886(o) of the Social Security Act and implementing regulations at 42 CFR 412.160 - 412.167, provided that the State submits "an annual report to the Secretary that provides satisfactory evidence that a similar program in the State for Regulated Maryland Hospitals achieves or surpasses the measured results in terms of patient health outcomes and cost savings established under 1886(o) of the Act."

The Centers for Medicare & Medicaid Services (CMS) has reviewed your exemption request and supporting documentation. We officially grant the State of Maryland's exemption request for its hospitals as authorized by Section 1886(o)(1)(C)(iv) of the Act based on the fact that the Maryland program achieved or exceeded patient health outcomes measured in the Hospital VBP Program. CMS has also determined that the Maryland program meets the cost savings requirement for exemption from the Hospital VBP Program for FY 2015 because both programs reward high performers in a revenue-neutral manner.

Last year, when approving your request for an exemption from the Hospital VBP Program for FY 2014, we noted that your state's performance in the Patient Experience of Care domain significantly lagged behind national medium performance levels, and we strongly encouraged you to take steps to improve performance in that domain. Maryland's performance continues to lag behind the nation in Patient Experience of Care, however, as you indicated in your exemption request, you have assigned comparatively more weight to Hospital Consumer Assessment of Healthcare Providers and Systems performance in the Maryland program, and you are considering increasing that weight by an additional 5%. We support these efforts to improve Patient Experience of Care and we are eager to assist you in helping hospitals improve in this domain by other means.

Should you have any questions, please do not hesitate to contact the Maryland All Payer Model Team.

Sincerely,

A handwritten signature in black ink that reads "Patrick Conway, MD". The signature is written in a cursive, slightly slanted style.

Patrick Conway, MD, MSc

Acting Principal Deputy Administrator, CMS

Chief Medical Officer, CMS

Deputy Administrator for Innovation and Quality, CMS

Director, Center for Medicare and Medicaid Innovation

DEPARTMENT OF HEALTH & HUMAN SERVICES  
Centers for Medicare & Medicaid Services  
7500 Security Boulevard, Mail Stop WB-06-05  
Baltimore, Maryland 21244-1850



**Center for Medicare and Medicaid Innovation**

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April 22, 2016

Ms. Donna Kinzer

Executive Director, Maryland Health Services Cost Review Commission State of Maryland  
Department of Health and Mental Hygiene  
4160 Patterson Avenue  
Baltimore, MD 21215

Dear Ms. Kinzer:

Thank you for your letter, on behalf of the State of Maryland, requesting an exemption from the FY 2017 Hospital Value-Based Purchasing (VBP) Program. As you know, Section 4(e) of the Maryland All-Payer Model Agreement provides that CMS will waive the Hospital VBP Program requirements for Maryland hospitals, as set out in Section 1886(0) of the Social Security Act and implementing regulations at 42 CFR 412.160-412.167, provided that the State submits "an annual report to the Secretary that provides satisfactory evidence that a similar program in the State for Regulated Maryland Hospitals achieves or surpasses the measured results in terms of patient health outcomes and cost savings established under 1886(0) of the Act."

The Centers for Medicare & Medicaid Services (CMS) has reviewed your exemption request and supporting documentation. We officially grant the State of Maryland's exemption request for its hospitals as authorized by Section 1886(o)(1)(C)(iv) of the Act based on the fact that the Maryland program achieved patient health outcomes and clinic process scores not significantly different from those measured in the Hospital VBP Program. CMS has also determined that the Maryland program meets the cost savings requirement for exemption from the Hospital VBP Program for FY 2017 because both programs reward high performers in a revenue-neutral manner.

Last year, when approving your request for an exemption from the Hospital VBP Program for FY 2016, we noted that your state's performance in the Patient Experience of Care domain using data from 2014 significantly lagged behind national medium performance levels, and we strongly encouraged you to take steps to improve performance in that domain. Maryland's performance continues to lag behind the nation in Patient Experience of Care. As indicated in your exemption request, you have assigned comparatively more weight to Hospital Consumer Assessment of Healthcare Providers and Systems performance in the Maryland program, and you are continuing to increase the weight even more in the coming years. We support these efforts to improve Patient Experience of Care and we are eager to assist you in helping hospitals improve in this domain in any way possible.

Should you have any questions, please do not hesitate to contact the Maryland All Payer Model Team.

Sincerely,

A handwritten signature in black ink, appearing to be 'Stephen Cha', written in a cursive style.

Stephen Cha, MD, MHS  
Director, State Innovations Group,  
Center on Medicare and Medicaid Innovation,  
Centers for Medicare and Medicaid Services

## APPENDIX III. RY 2017 QBR PERFORMANCE SCORES

Table 1. HCAHPS Analysis

Measure	Maryland (Q413-Q314)	National (Q413-Q314)	Percent difference MD-US	Maryland (Q414-Q315)	Change from Base	National (Q414-Q315)	Change from Base	Percent difference MD-US
Responsiveness	60	68	-8	59	-1	68	0	-9
Overall Rating	65	71	-6	65	0	72	1	-7
Clean/Quiet	61.5	68	-7	61.5	0	68	0	-7
Explained Medications	60	65	-5	60	0	65	0	-5
Nurse Communication	76	79	-3	76	0	80	1	-4
Pain Management	67	71	-4	68	1	71	0	-3
Doctor Communication	78	82	-4	79	1	82	0	-3
Discharge Info	86	86	0	86	0	87	1	-1
<b>8 Item Aggregate TOTAL</b>	<b>69.1875</b>	<b>73.75</b>	<b>-4.56</b>	<b>69.31</b>	<b>0.13</b>	<b>74.1</b>	<b>0.38</b>	<b>-4.81</b>
Three-Part Care Transitions Measure	48	52	-4	48	0	52	0	-4

Table 2. CMS Condition-Specific Mortality Measures

Mortality Measures	Maryland (Q310-Q213)	National (Q310-Q213)	Percent difference MD-US	Maryland (Q311-Q214)	Change from Base	National (Q311-Q214)	Change from Base	Percent difference MD-US
30-day AMI	14.50%	14.90%	-0.40%	14.06%	-0.44%	14.20%	-0.70%	-0.14%
30-day Heart Failure	10.90%	11.90%	-1.00%	10.86%	-0.04%	11.60%	-0.30%	-0.74%
30-day Pneumonia	10.85%	11.90%	-1.05%	10.64%	-0.21%	11.50%	-0.40%	-0.86%

Table 3. Maryland All-Payer Inpatient Mortality Measure

Mortality Measures	Maryland RY2014	Maryland CY2015	Change from Base



MD Mortality Measure	2.87%	2.15%	-0.72%
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**Table 4. Safety Measures**

Safety Measures	Maryland (Q413-Q314)	National (Q413-Q314)	Percent difference MD-US	Maryland (Q414-Q315)	Change from Base	National (Q414-Q315)	Change from Base	Percent difference MD-US	Change from Base Period
CLABSI	0.527	1	-47.30%	0.5	NOTE: Change from base is not calculated because MD SIR is in relation to national SIR of 1	1	NOTE: Change from base is not calculated because MD SIR is in relation to national SIR of 1	-50.00%	-0.027
CAUTI	1.659	1	65.90%	0.862		1		-13.80%	-0.797
SSI - Colon	1.055	1	5.50%	1.185		1		18.50%	0.13
SSI - Abdominal Hysterectomy	1.281	1	28.10%	0.916		1		-8.40%	-0.365
MRSA	1.344	1	34.40%	1.2		1		20.00%	-0.144
C.diff.	1.15	1	15.00%	1.147		1		14.70%	-0.003
PC-01 Elective Delivery	3	4	-1	5		3		2	

**Table 5. Measures for Monitoring**

Other Measures - Monitoring Status	Maryland (Q413-Q314)	National (Q413-Q314)	Percent difference MD-US	Maryland (Q414-Q315)	Change from Base	National (Q414-Q315)	Change from Base	Percent difference MD-US
<i>IMM-2 Influenza Immunization</i>	96	93	3.23%	97	1	94	1	3.19%
ED1b - Arrive to admit	353	273	29.30%	364	11	280	7	30.00%
ED2b - Admit decision to admit	132	96	37.50%	139	7	99	3	40.40%
OP20 - Door to diagnostic eval	46	24	91.67%	48	2	23	-1	108.70%

## APPENDIX IV. QBR MEASURES PERFORMANCE TRENDS

QBR Performance Scores						
Hospital ID	Hospital Name	HCAHPS Score	Clinical/ Process Score	Clinical/ Mortality Score	Safety Score	QBR Score
210001	MERITUS	0.17	1.00	0.30	0.53	<b>0.36</b>
210002	UNIVERSITY OF MARYLAND	0.25	0.80	0.80	0.33	<b>0.39</b>
210003	PRINCE GEORGE	0.03	0.70	0.10	0.50	<b>0.24</b>
210004	HOLY CROSS	0.09	0.80	0.30	0.30	<b>0.23</b>
210005	FREDERICK MEMORIAL	0.22	0.60	1.00	0.53	<b>0.46</b>
210006	HARFORD	0.30	0.80	0.40	0.33	<b>0.35</b>
210008	MERCY	0.49	0.00	0.20	0.45	<b>0.41</b>
210009	JOHNS HOPKINS	0.33	0.40	0.90	0.15	<b>0.36</b>
210010	DORCHESTER	0.24	0.80	0.90	.	<b>0.44</b>
210011	ST. AGNES	0.16	0.20	0.80	0.33	<b>0.32</b>
210012	SINAI	0.27	0.80	0.40	0.25	<b>0.31</b>
210013	BON SECOURS	0.15	0.00	0.00	0.00	<b>0.07</b>
210015	FRANKLIN SQUARE	0.13	0.40	0.60	0.40	<b>0.31</b>
210016	WASHINGTON ADVENTIST	0.23	0.80	0.70	0.00	<b>0.25</b>
210017	GARRETT COUNTY	0.27	0.60	0.70	.	<b>0.40</b>
210018	MONTGOMERY GENERAL	0.22	0.40	0.60	0.68	<b>0.45</b>
210019	PENINSULA REGIONAL	0.32	0.00	0.40	0.50	<b>0.38</b>
210022	SUBURBAN	0.37	0.00	0.50	0.65	<b>0.47</b>
210023	ANNE ARUNDEL	0.18	0.60	0.70	0.28	<b>0.31</b>
210024	UNION MEMORIAL	0.34	0.40	0.30	0.25	<b>0.31</b>
210027	WESTERN MARYLAND	0.32	1.00	0.80	0.08	<b>0.34</b>
210028	ST. MARY	0.51	1.00	0.60	1.00	<b>0.72</b>
210029	HOPKINS BAYVIEW MED CTR	0.25	0.80	0.50	0.43	<b>0.38</b>
210030	CHESTERTOWN	0.10	1.00	1.00	.	<b>0.38</b>
210032	UNION OF CECIL COUNT	0.29	0.40	0.40	0.47	<b>0.37</b>
210033	CARROLL COUNTY	0.21	0.80	0.60	0.58	<b>0.43</b>
210034	HARBOR	0.19	0.40	0.70	0.68	<b>0.45</b>
210035	CHARLES REGIONAL	0.22	0.00	0.50	0.70	<b>0.42</b>
210037	EASTON	0.24	0.80	0.50	0.25	<b>0.31</b>
210038	UMMC MIDTOWN	0.09	0.40	0.30	0.27	<b>0.20</b>
210039	CALVERT	0.25	0.40	1.00	.	<b>0.43</b>
210040	NORTHWEST	0.19	1.00	0.30	0.10	<b>0.22</b>
210043	BWMC	0.16	0.60	0.90	0.28	<b>0.33</b>
210044	G.B.M.C.	0.54	0.60	1.00	0.20	<b>0.49</b>
210048	HOWARD COUNTY	0.38	1.00	0.80	0.65	<b>0.57</b>
210049	UPPER CHESAPEAKE	0.12	0.80	1.00	0.38	<b>0.38</b>
210051	DOCTORS COMMUNITY	0.10	0.60	0.30	0.65	<b>0.35</b>
210055	LAUREL REGIONAL	0.16	0.00	0.20	.	<b>0.16</b>
210056	GOOD SAMARITAN	0.33	0.60	0.60	0.63	<b>0.49</b>
210057	SHADY GROVE	0.28	0.60	1.00	0.23	<b>0.38</b>
210060	FT. WASHINGTON	0.23	0.80	0.80	.	<b>0.41</b>
210061	ATLANTIC GENERAL	0.28	0.10	0.90	0.35	<b>0.39</b>
210062	SOUTHERN MARYLAND	0.17	0.00	0.10	0.45	<b>0.25</b>
210063	UM ST. JOSEPH	0.21	1.00	1.00	0.40	<b>0.43</b>

## APPENDIX V. MODELING OF QBR SCALING OPTIONS

HOSPITAL NAME	RY 16 Permanent Inpatient Revenue	RY 2017 QBR FINAL POINTS	1.RY 2017 Current Scale		2a.Proposed RY 2017 Scale		2b. January 2017 and July 2017 Implementations		3. RY 2018	4. National Scale (Draft Recommendation for RY 2019)	
			% Impact	\$ Impact	% Impact	\$ Impact	Jan 2017 Rate Order Adjustment effective July 2016	Rate Order FY18 GBR (July 2017)	Use Relative Scale or National	% Impact	\$ Impact
Bon Secours Hospital	\$74,789,724	0.07	-2.00%	-\$1,495,794	-2.00%	-\$1,495,794	-\$1,495,794	\$0	TBD	-1.65%	-\$1,234,030
Laurel Regional Hospital	\$60,431,106	0.16	-1.11%	-\$670,785	-1.40%	-\$846,035	-\$670,785	-\$175,250	TBD	-1.20%	-\$725,173
Maryland General Hospital	\$126,399,313	0.20	-0.67%	-\$846,875	-1.13%	-\$1,432,526	-\$846,875	-\$585,650	TBD	-1.05%	-\$1,327,193
Northwest Hospital Center	\$114,214,371	0.22	-0.44%	-\$502,543	-1.00%	-\$1,142,144	-\$502,543	-\$639,600	TBD	-0.95%	-\$1,085,037
Holy Cross Hospital	\$316,970,825	0.23	-0.33%	-\$1,046,004	-0.93%	-\$2,958,394	-\$1,046,004	-\$1,912,391	TBD	-0.90%	-\$2,852,737
Prince Georges Hospital Center	\$220,306,426	0.24	-0.22%	-\$484,674	-0.87%	-\$1,909,322	-\$484,674	-\$1,424,648	TBD	-0.85%	-\$1,872,605
Southern Maryland Hospital Center	\$156,564,761	0.25	-0.11%	-\$172,221	-0.80%	-\$1,252,518	-\$172,221	-\$1,080,297	TBD	-0.80%	-\$1,252,518
Washington Adventist Hospital	\$155,199,154	0.25	-0.11%	-\$170,719	-0.80%	-\$1,241,593	-\$170,719	-\$1,070,874	TBD	-0.80%	-\$1,241,593
Sinai Hospital	\$415,350,729	0.31	0.18%	\$747,631	-0.40%	-\$1,661,403	\$0	-\$1,661,403	TBD	-0.50%	-\$2,076,754
Memorial Hospital at Easton	\$101,975,577	0.31	0.18%	\$183,556	-0.40%	-\$407,902	\$0	-\$407,902	TBD	-0.50%	-\$509,878
Anne Arundel Medical Center	\$291,882,683	0.31	0.18%	\$525,389	-0.40%	-\$1,167,531	\$0	-\$1,167,531	TBD	-0.50%	-\$1,459,413
Franklin Square Hospital Center	\$274,203,013	0.31	0.18%	\$493,565	-0.40%	-\$1,096,812	\$0	-\$1,096,812	TBD	-0.50%	-\$1,371,015
Union Memorial Hospital	\$238,195,335	0.31	0.18%	\$428,752	-0.40%	-\$952,781	\$0	-\$952,781	TBD	-0.50%	-\$1,190,977
St. Agnes Hospital	\$232,266,274	0.32	0.21%	\$487,759	-0.33%	-\$774,221	\$0	-\$774,221	TBD	-0.45%	-\$1,045,198
Baltimore Washington Medical Center	\$237,934,932	0.33	0.25%	\$594,837	-0.27%	-\$634,493	\$0	-\$634,493	TBD	-0.40%	-\$951,740
Western MD Regional Medical Center	\$167,618,972	0.34	0.29%	\$486,095	-0.20%	-\$335,238	\$0	-\$335,238	TBD	-0.35%	-\$586,666
Harford Memorial Hospital	\$45,713,956	0.35	0.32%	\$146,285	-0.13%	-\$60,952	\$0	-\$60,952	TBD	-0.30%	-\$137,142
Doctors Community Hospital	\$132,614,778	0.35	0.32%	\$424,367	-0.13%	-\$176,820	\$0	-\$176,820	TBD	-0.30%	-\$397,844
Meritus Hospital	\$190,659,648	0.36	0.36%	\$686,375	-0.07%	-\$127,106	\$0	-\$127,106	TBD	-0.25%	-\$476,649

HOSPITAL NAME	RY 16 Permanent Inpatient Revenue	RY 2017 QBR FINAL POINTS	1.RY 2017 Current Scale		2a.Proposed RY 2017 Scale		2b. January 2017 and July 2017 Implementations		3. RY 2018	4. National Scale (Draft Recommendation for RY 2019)	
			% Impact	\$ Impact	% Impact	\$ Impact	Jan 2017 Rate Order Adjustment effective July 2016	Rate Order FY18 GBR (July 2017)	Use Relative Scale or National	% Impact	\$ Impact
Johns Hopkins Hospital	\$1,244,297,900	0.36	0.36%	\$4,479,472	-0.07%	-\$829,532	\$0	-\$829,532	TBD	-0.25%	-\$3,110,745
Union of Cecil	\$69,389,876	0.37	0.39%	\$270,621	0.00%	\$0	\$0	\$0	TBD	-0.20%	-\$138,780
Johns Hopkins Bayview Medical Center	\$343,229,718	0.38	0.43%	\$1,475,888	0.05%	\$171,615	\$171,615	\$0	TBD	-0.15%	-\$514,845
Shady Grove Adventist Hospital	\$220,608,397	0.38	0.43%	\$948,616	0.05%	\$110,304	\$110,304	\$0	TBD	-0.15%	-\$330,913
Peninsula Regional Medical Center	\$242,318,199	0.38	0.43%	\$1,041,968	0.05%	\$121,159	\$121,159	\$0	TBD	-0.15%	-\$363,477
Upper Chesapeake Medical Center	\$135,939,076	0.38	0.43%	\$584,538	0.05%	\$67,970	\$67,970	\$0	TBD	-0.15%	-\$203,909
Chester River Hospital Center	\$21,575,174	0.38	0.43%	\$92,773	0.05%	\$10,788	\$10,788	\$0	TBD	-0.15%	-\$32,363
University of Maryland Hospital	\$906,034,034	0.39	0.46%	\$4,167,757	0.10%	\$906,034	\$906,034	\$0	TBD	-0.10%	-\$906,034
Atlantic General Hospital	\$37,750,252	0.39	0.46%	\$173,651	0.10%	\$37,750	\$37,750	\$0	TBD	-0.10%	-\$37,750
Garrett County Memorial Hospital	\$19,149,148	0.40	0.50%	\$95,746	0.15%	\$28,724	\$28,724	\$0	TBD	-0.05%	-\$9,575
Fort Washington Medical Center	\$19,674,774	0.41	0.54%	\$106,244	0.20%	\$39,350	\$39,350	\$0	TBD	0.00%	\$0
Mercy Medical Center	\$214,208,592	0.41	0.54%	\$1,156,726	0.20%	\$428,417	\$428,417	\$0	TBD	0.00%	\$0
Civista Medical Center	\$67,052,911	0.42	0.57%	\$382,202	0.25%	\$167,632	\$167,632	\$0	TBD	0.05%	\$33,526
Carroll Hospital Center	\$136,267,434	0.43	0.61%	\$831,231	0.30%	\$408,802	\$408,802	\$0	TBD	0.10%	\$136,267
Calvert Memorial Hospital	\$62,336,014	0.43	0.61%	\$380,250	0.30%	\$187,008	\$187,008	\$0	TBD	0.10%	\$62,336
UM ST. JOSEPH	\$234,223,274	0.43	0.61%	\$1,428,762	0.30%	\$702,670	\$702,670	\$0	TBD	0.10%	\$234,223
Dorchester General Hospital	\$26,999,062	0.44	0.64%	\$172,794	0.35%	\$94,497	\$94,497	\$0	TBD	0.15%	\$40,499
Montgomery General Hospital	\$75,687,627	0.45	0.68%	\$514,676	0.40%	\$302,751	\$302,751	\$0	TBD	0.20%	\$151,375
Harbor Hospital Center	\$113,244,592	0.45	0.68%	\$770,063	0.40%	\$452,978	\$452,978	\$0	TBD	0.20%	\$226,489
Frederick Memorial Hospital	\$190,413,775	0.46	0.71%	\$1,351,938	0.45%	\$856,862	\$856,862	\$0	TBD	0.25%	\$476,034
Suburban Hospital	\$193,176,044	0.47	0.75%	\$1,448,820	0.50%	\$965,880	\$965,880	\$0	TBD	0.30%	\$579,528
Greater Baltimore	\$207,515,795	0.49	0.82%	\$1,701,630	0.60%	\$1,245,095	\$1,245,095	\$0	TBD	0.40%	\$830,063

HOSPITAL NAME	RY 16 Permanent Inpatient Revenue	RY 2017 QBR FINAL POINTS	1.RY 2017 Current Scale		2a.Proposed RY 2017 Scale		2b. January 2017 and July 2017 Implementations		3. RY 2018	4. National Scale (Draft Recommendation for RY 2019)	
			% Impact	\$ Impact	% Impact	\$ Impact	Jan 2017 Rate Order Adjustment effective July 2016	Rate Order FY18 GBR (July 2017)	Use Relative Scale or National	% Impact	\$ Impact
Medical Center											
Good Samaritan Hospital	\$160,795,606	0.49	0.82%	\$1,318,524	0.60%	\$964,774	\$964,774	\$0	TBD	0.40%	\$643,182
Howard County General Hospital	\$165,683,744	0.57	1.00%	\$1,656,837	1.00%	\$1,656,837	\$1,656,837	\$0	TBD	0.85%	\$1,408,312
St. Mary's Hospital	\$69,169,248	0.72	1.00%	\$691,692	1.00%	\$691,692	\$691,692	\$0	TBD	1.60%	\$1,106,708
<b>Statewide Total</b>	<b>\$8,730,031,841</b>			<b>\$27,058,414</b>		<b>-\$9,883,530</b>	<b>\$5,229,972</b>	<b>-\$15,113,502</b>			<b>-\$21,514,008</b>
			<b>Total Penalties</b>	-5,389,617		-20,503,119	-5,389,617	-15,113,502			-27,442,552
			<b>% Inpatient Revenue</b>	-0.06%		-0.23%	-0.06%	-0.17%			-0.31%
			<b>Total Rewards</b>	32,448,031		10,619,589	10,619,589	0			5,928,544
			<b>% Inpatient Revenue</b>	0.37%		0.12%	0.12%	0.00%			0.07%



Leri Preston,  
*President*

Madeleine Shea,  
*Vice-President*

Mary Lou Fox,  
*Treasurer*

Adrienne Ellis,  
*Secretary*

Leigh S. Cobb

Debra Hickman

Anne Langley

Elizabeth Sammis

Benjamin Turner

Ellen Weber

Susan F. Wood

Jeananne Sciabarra,  
*Executive Director*

1 November 2016

Nelson J. Sabatini, Chairman  
Health Services Cost Review Commission  
4160 Patterson Avenue  
Baltimore, MD

Dear Chairman Sabatini:

I am writing on behalf of the Board and members of Consumer Health First (CHF) to express our strong support for the HSCRC staff recommendation for a retroactive change to the RY 2017 Quality Based Reimbursement program. CHF is a nonprofit organization dedicated to the advancement of health equity through access to high-quality, comprehensive and affordable health care. Since 2013 we have dedicated much of our time and resources to ensuring that the All-Payer Model (APM), in both its design and implementation does indeed put consumers first. To do that we have been pleased to serve on many of the workgroups and the Advisory Council. It was also an honor to serve as Chair of the Consumer Engagement Task Force and we look forward to the implementation of its recommendations going forward. Most immediately, of course, we are pleased that the Standing Advisory Committee is to be formed shortly.

For us, one of the most important aspects of the APM, and the new Progression Model, is HSCRC's emphasis on a patient-centered approach focused on addressing the Triple Aim. As you know, one aim is to improve both quality and patient satisfaction. The fact that Maryland is near the bottom of the national rankings on patient experience of care and, rather than improving, actually regressed in this area, is extremely disappointing. Therefore, we believe it would be wholly inappropriate to reward hospitals for their inadequate performance in this area. In this regard, too, we believe it is important that Maryland hospitals be measured against a national and not a state level. That would appear to us to be consistent both with CMS' granting of an exemption from the Value Based Purchasing Program and Marylanders' own expectations that the care they receive within our borders is equal to, or better than, that found in other states.

I also feel called upon to express my profound disappointment in the reasons put forward by the hospitals for rejection of the staff recommendation. Not one of the speakers expressed a concern for the individuals under their care. In fact, there appeared to be a complete lack of understanding of the implications of the HCAHPS findings on their patients, or a commitment to make improvements going forward. The reality was that those speaking for Maryland's hospitals seemed solely concerned about a negative impact on the morale of their clinicians and other staff. Others clung to some arcane 'principle' that the Commission should continue to do business as always, i.e., reward substandard performance. Both as a consumer advocate and, as a recent consumer of health care at a Maryland hospital, I can say that I was offended by their lack of acknowledgement that these findings signal problems with the health, safety, well-being and satisfaction of hospitalized Marylanders.

Therefore, we again want to express our support for the staff QBR proposal. We also wish to offer our assistance and support in identifying additional outcome measures that can serve as effective guideposts to improve the patient experience of care and advance the Triple Aim. We commend the work in this regard being undertaken by the Performance Measures Workgroup. We would also note the recommendation made by Stan Dorn of the Urban Institute at last week's Advisory Council meeting. He stressed the need for greater examination of outcome-based measures related to the Progression Model. That we believe could have positive implications for the QBR measures as well.

Lastly we would note that we have specifically proposed to the Maryland Hospital Association that we work with them, and individual hospitals, to analyze current patient surveys and other tools as the basis for making future improvements. For your consideration we would suggest that a greater emphasis on incentives or other efforts to encourage hospitals to "engage" with consumer groups on efforts such as this would be helpful. To date we have seen little interest in this regard and we believe there are very positive outcomes that could be achieved.

As always, we look forward to working with the Commission and staff as we continue this exciting, and challenging, endeavor.

Sincerely,



Leni Preston, President  
leni@mdchcr.org Cell: 301.351.9381

cc: Donna Kinzer





Maryland  
Hospital Association

December 2, 2016

Dianne Feeney  
Associate Director, Quality Initiatives  
Health Services Cost Review Commission  
4160 Patterson Avenue  
Baltimore, Maryland 21215

Dear Ms. Feeney:

On behalf of the 64 hospital and health system members of the Maryland Hospital Association (MHA), we appreciate the opportunity to comment on the October *Draft Recommendation for Updating the Quality Based Reimbursement Program for Rate Year 2019*. Since the draft recommendations address the payment scale for fiscal years 2017 and 2018, our comments will address the 2017, 2018 and 2019 policies.

We appreciate the work that the Health Services Cost Review Commission (HSCRC) staff has put into the development of the new methodology for Quality-Based Reimbursement (QBR) and understand some of the challenges discussed at the October meeting that the commission would like to address. We also appreciate commissioners' willingness to listen to the issues raised by hospitals that we believe need to be addressed. In an effort to work together to address multiple views, we offer two possible resolutions for fiscal year 2017 and views on 2018 and 2019 policy.

### **Background**

The QBR methodology for fiscal year 2017, when set by the commission in 2014, reflected a fundamental change, supported by the hospital field, from the previous way of translating quality scores into payment adjustments. Because the policy was new and the data unavailable at the time, the ultimate outcome of the policy could not be known in advance. In addition, the movement of metrics into and out of the Maryland and national programs creates uncertainty from year to year, as well as difficulty in modeling the outcome. The payment scale was set in a way that took into account performance attainment, but not improvement, as has been done with other HSCRC pay-for-performance policies. While no errors were made in the data or calculations, the ultimate outcome was not anticipated. HSCRC staff analyzed current Maryland statewide performance trends and concluded that 2017 hospital performance does not merit the reward that the previously-set methodology would have yielded.

We offer two suggestions to better align QBR policy and methodology with commission expectations moving ahead:

1. The QBR payment scale is set in advance so clinicians can understand the goals toward which they are working. However, while HSCRC approves the weights to be applied to each measure and the maximum amount of rewards and penalties, it has not set explicit performance targets and does not approve how hospitals' performance will be arrayed within those reward and penalty boundaries. For example, the "break point" – the point chosen within the distribution of Maryland's hospitals that defines where rewards end and penalties begin – is a critically important decision and more strongly influences the outcome than does the decision about where the maximum rewards and penalties are set. **We suggest that HSCRC expand its discussion and explicit commission approval of additional elements of the QBR policy, to include setting a break point that determines the penalty and reward zones in advance.** This should foster a better understanding of the potential range of results and align them with expectations.
2. Of greater importance, as noted at the October commission meeting, is the big picture question: what are we trying to achieve? Performing at the highest levels is desirable, but, as in all incentive-based programs, the objective is to apply an incentive that yields a specific change and result. What are the specific goals for each measure? What level of improvement in each of the metrics do HSCRC and the Centers for Medicare & Medicaid Services (CMS) consider meaningful? What do the evidence and research show about how quickly any particular measure can be improved, about the mix of providers and interventions needed to achieve that change, or about the time needed to achieve the desired change? These questions are critical for commission discussion and consideration, both in setting targets for improvement and in informing the staff's development of current and future goals and methods. **We suggest that HSCRC expand its discussion of QBR policy to include these broader questions and discuss performance expectations.**

### **Fiscal Year 2017 Recommendation**

With Maryland on the leading edge of innovation, it is likely that there will be other policies, like the QBR policy, that, while developed in good faith, may yield unintended or unexpected results.

Maryland's hospital payment system, like the national Medicare hospital payment system, is a prospective payment system, with policies set in advance to create stability and predictability for hospitals and clinicians. The prospective nature of payment and policymaking is critically important to the system's success. That's why the proposed fiscal year 2017 retroactive policy elicits such a strong response.

To be clear, there are circumstances or criteria under which looking back and adjusting policies is appropriate. For example, adjusting backwards for material data errors or for data updates is appropriate. Adjusting backwards pursuant to a corrective action plan to avoid imminent danger of losing the Maryland demonstration may also be appropriate. Adjusting backward to

address unintended consequences or gross inequities prior to the start of the fiscal year may be appropriate. Making adjustments to individual hospital global budgets backwards should be a decision left to individual discussions between the HSCRC and a hospital.

Changing a policy *after the start of a performance period* (i.e. after the time period of change to be measured is already over) is undesirable as it allocates rewards and penalties based on performance that has already occurred and cannot be changed, making it difficult to engage clinicians. Changing a payment policy *after the start of a fiscal year* – is inappropriate. This is especially true for policies yielding payment reductions, as it negatively affects hospital budgets that are already approved and set. This type of change runs contrary to the principles of the Maryland system. Some have commented that the HSCRC made a previous retroactive adjustment to the readmissions policy to which hospitals did not object. It is important to clarify that the readmissions policy change was not in violation of these principles – the change was discussed *before* the start of the performance period, and was made *before* the start of the fiscal year.

As a reminder, the QBR policy provides one-time revenue, added one year then fully backed out of hospital revenue at the beginning of the following year before the next year's QBR adjustment is made.

Hospitals' preferred approach is to make any needed policy changes prospectively. However, in an effort to find a resolution that addresses multiple issues and views, we offer the following:

- Approve the revised staff-proposed QBR payment scale in fiscal year 2017, even though it is retroactive to the performance period, while otherwise ensuring that hospitals do not experience a retroactive budget change in the current fiscal year. This could be achieved through additional revenue made available to hospitals in fiscal year 2017 in a substantially similar amount and distribution. While not preferred, this also could be achieved by leaving current funds (+ \$27 million) in fiscal year 2017 and recouping all of the proposed reductions (- \$37 million) at the beginning of fiscal year 2018.

### **Fiscal Year 2018 Recommendation**

**We support HSCRC's proposed QBR payment scale change for fiscal year 2018.** This would mean a change after the performance period, but before hospitals' fiscal 2018 budgets are set. The fiscal 2018 performance period ended September 30 for some metrics and ends December 31 for others.

### **Fiscal Year 2019 Recommendation**

HSCRC staff have proposed three options for the fiscal 2019 payment scale:

1. *Returning to a relative scale*

This option is undesirable because the payment adjustments are not known until all hospitals' final performance scores are calculated. The lag in publicly available data means that the payment adjustment is not usually known until a few months after the start of the fiscal year in which the adjustment applies, making it difficult for hospitals to budget for the payment adjustment.

2. *Pre-set scale based on fiscal 2017 actual Maryland performance*

While we support this approach for fiscal 2018 only, improvements are needed for 2019 and future years. Simply setting the payment scale on the most recent year's performance does not account for potential movement up and down in overall scores as measures are moved into the program. This approach risks another misalignment of actual payment adjustments and performance expectations.

3. *National scale based on possible points (range from 0 - 1, with a break point set at 0.5.)*

This option is also undesirable. Under CMS' Value-Based Payment program, hospitals can score anywhere between 0 and 1.0 total points. However, the program adjusts for relative ranking, effectively grading on a curve. Using the 0-1 range and 0.5 as the break point will create a significantly higher performance standard in Maryland than the nation.

MHA proposes an alternative approach. Maryland's performance scores are a little more tightly clustered around the median, and overall a few points lower than the median. This suggests that moving the Maryland payment scale closer to national performance would move the Maryland performance curve to the right. The challenge in simply setting the Maryland scale with the break point a few points higher than the most recent Maryland median, or at the most recent year's national median score, is that the national scores also move up or down by a few basis points, depending on which metrics are included.

To address this uncertainty, we propose creating a zone in the midrange where no payment adjustment is made. This creates a "buffer zone" to protect against volatility that results from changing metrics and is therefore beyond HSCRC's ability to predict. The no-adjustment zone would be set at a quarter of the standard deviation, centered on either side of a median score. As mentioned earlier, we recommend that HSCRC commissioners discuss where to set the break point of the scale, informed by expectations of improvement and median performance.

We modeled this alternative using Maryland fiscal 2017 scores with a break point set at 0.38 (two basis points higher than the Maryland median and one point lower than the national median for 2017.) The results are shown on the next page, along with HSCRC options 2 and 3, all of which are based on 2017 data.

Dianne Feeney  
December 2, 2016  
Page 5

We appreciate the commission's consideration of our comments and the opportunity to continue working with HSCRC staff as we implement multi-faceted and groundbreaking policies.

Sincerely,



Traci La Valle  
Vice President

Enclosure

cc: Nelson J. Sabatini, Chairman  
Herbert S. Wong, Ph.D., Vice Chairman  
Joseph Antos, Ph.D.  
Victoria W. Bayless  
George H. Bone, M.D.  
John M. Colmers  
Jack C. Keane  
Donna Kinzer, Executive Director

FY 2019 Options

HOSPITAL NAME	FY 16 Permanent Inpatient Revenue	QBR FINAL POINTS	HSCRC Option 2		HSCRC Option 3		MHA Option	
			% Revenue Impact	\$ Revenue Impact	% Revenue Impact	\$ Revenue Impact	% Revenue Impact	\$ Revenue Impact
Bon Secours Hospital	\$ 74,789,724	0.07	-2.00%	-\$1,495,794	-1.72%	-\$1,286,383	-2.00%	-\$1,495,794
Laurel Regional Hospital	\$ 60,431,106	0.16	-1.40%	-\$846,035	-1.36%	-\$821,863	-1.33%	-\$805,748
Maryland General Hospital	\$ 126,399,313	0.20	-1.13%	-\$1,432,526	-1.20%	-\$1,516,792	-1.04%	-\$1,310,808
Northwest Hospital Center	\$ 114,214,371	0.22	-1.00%	-\$1,142,144	-1.12%	-\$1,279,201	-0.89%	-\$1,015,239
Holy Cross Hospital	\$ 316,970,825	0.23	-0.93%	-\$2,958,394	-1.08%	-\$3,423,285	-0.81%	-\$2,582,725
Prince Georges Hospital Center	\$ 220,306,426	0.24	-0.87%	-\$1,909,322	-1.04%	-\$2,291,187	-0.74%	-\$1,631,899
Southern Maryland Hospital Center	\$ 156,564,761	0.25	-0.80%	-\$1,252,518	-1.00%	-\$1,565,648	-0.67%	-\$1,043,765
Washington Adventist Hospital	\$ 155,199,154	0.25	-0.80%	-\$1,241,593	-1.00%	-\$1,551,992	-0.67%	-\$1,034,661
Memorial Hospital at Easton	\$ 415,350,729	0.31	-0.40%	-\$1,661,403	-0.76%	-\$3,156,666	-0.22%	-\$23,3002
Memorial Hospital	\$ 101,975,577	0.31	-0.40%	-\$407,902	-0.76%	-\$775,014	-0.22%	-\$226,612
Anne Arundel Medical Center	\$ 291,882,683	0.31	-0.40%	-\$1,167,531	-0.76%	-\$2,218,308	-0.22%	-\$648,628
Franklin Square Hospital Center	\$ 274,203,013	0.31	-0.40%	-\$1,096,812	-0.76%	-\$2,083,943	-0.22%	-\$609,340
Union Memorial Hospital	\$ 238,195,335	0.31	-0.40%	-\$952,781	-0.76%	-\$1,810,285	-0.22%	-\$529,323
St. Agnes Hospital	\$ 232,266,274	0.32	-0.33%	-\$774,221	-0.72%	-\$1,672,317	-0.15%	-\$344,098
Baltimore Washington Medical Center	\$ 237,934,932	0.33	-0.27%	-\$634,493	-0.68%	-\$1,617,958	-0.07%	-\$176,248
Western MD Regional Medical Center	\$ 167,618,972	0.34	-0.20%	-\$335,238	-0.64%	-\$1,072,761	0.00%	\$0
Harford Memorial Hospital	\$ 45,713,956	0.35	-0.13%	-\$60,952	-0.60%	-\$274,284	0.00%	\$0
Doctors Community Hospital	\$ 132,614,778	0.35	-0.13%	-\$176,820	-0.60%	-\$795,689	0.00%	\$0
Meritus Hospital	\$ 190,659,648	0.36	-0.07%	-\$127,106	-0.56%	-\$1,067,694	0.00%	\$0
Johns Hopkins Hospital	\$ 1,244,297,900	0.36	-0.07%	-\$829,522	-0.56%	-\$6,968,068	0.00%	\$0
Union of Cecil	\$ 69,389,876	0.37	0.00%	\$0	-0.52%	-\$360,827	0.00%	\$0
Johns Hopkins Bayview Medical Center	\$ 343,229,718	0.38	0.05%	\$171,615	-0.48%	-\$1,647,503	0.00%	\$0
Shady Grove Adventist Hospital	\$ 220,608,397	0.38	0.05%	\$110,304	-0.48%	-\$1,058,920	0.00%	\$0
Peninsula Regional Medical Center	\$ 242,318,199	0.38	0.05%	\$121,159	-0.48%	-\$1,163,127	0.00%	\$0
Upper Chesapeake Medical Center	\$ 135,939,076	0.38	0.05%	\$67,970	-0.48%	-\$652,508	0.00%	\$0
Chester River Hospital Center	\$ 21,575,174	0.38	0.05%	\$10,788	-0.48%	-\$103,561	0.00%	\$0
University of Maryland Hospital	\$ 906,034,034	0.39	0.10%	\$906,034	-0.44%	-\$3,986,550	0.05%	\$476,860
Atlantic General Hospital	\$ 37,750,252	0.39	0.10%	\$37,750	-0.44%	-\$166,101	0.05%	\$19,869
Garrett County Memorial Hospital	\$ 19,149,148	0.40	0.15%	\$28,724	-0.40%	-\$76,597	0.11%	\$20,157
Fort Washington Medical Center	\$ 19,674,774	0.41	0.20%	\$39,350	-0.36%	-\$70,829	0.16%	\$31,065
Mercy Medical Center	\$ 214,208,592	0.41	0.20%	\$428,417	-0.36%	-\$771,151	0.16%	\$338,224
Civista Medical Center	\$ 67,052,911	0.42	0.25%	\$167,632	-0.32%	-\$214,569	0.21%	\$141,164
Carroll Hospital Center	\$ 136,267,434	0.43	0.30%	\$408,802	-0.28%	-\$381,549	0.26%	\$358,599
Calvert Memorial Hospital	\$ 62,336,014	0.43	0.30%	\$187,008	-0.28%	-\$174,541	0.26%	\$164,042
UM ST. JOSEPH	\$ 234,223,274	0.43	0.30%	\$702,670	-0.28%	-\$655,825	0.26%	\$616,377
Dorchester General Hospital	\$ 26,999,062	0.44	0.35%	\$94,497	-0.24%	-\$64,798	0.32%	\$85,260
Montgomery General Hospital	\$ 75,687,627	0.45	0.40%	\$302,751	-0.20%	-\$151,375	0.37%	\$278,849
Harbor Hospital Center	\$ 113,244,592	0.45	0.40%	\$452,978	-0.20%	-\$226,489	0.37%	\$417,217
Frederick Memorial Hospital	\$ 190,413,775	0.46	0.45%	\$856,862	-0.16%	-\$304,662	0.42%	\$801,742
Suburban Hospital	\$ 193,176,044	0.47	0.50%	\$965,880	-0.12%	-\$231,811	0.47%	\$915,044
Greater Baltimore Medical Center	\$ 207,515,795	0.49	0.60%	\$1,245,095	-0.04%	-\$83,006	0.58%	\$1,201,407
Good Samaritan Hospital	\$ 160,795,606	0.49	0.60%	\$964,774	-0.04%	-\$64,318	0.58%	\$930,922
Howard County General Hospital	\$ 165,683,744	0.57	1.00%	\$1,656,837	0.28%	\$463,914	1.00%	\$1,656,837
St. Mary's Hospital	\$ 69,169,248	0.72	1.00%	\$691,692	0.88%	\$608,689	1.00%	\$691,692
<b>FY17 Statewide Total</b>	<b>\$8,730,031,841</b>			<b>-\$9,883,540</b>		<b>-\$48,787,350</b>		<b>-\$5,232,563</b>
		<b>Total Penalties</b>		-20,503,119		-49,859,954		-14,377,891
		<b>% Inpatient Revenue</b>		-0.23%		-0.57%		-0.16%
		<b>Total rewards</b>		10,619,589		1,072,604		9,145,329
		<b>% Inpatient revenue</b>		0.12%		0.01%		0.10%



CareFirst BlueCross BlueShield  
1501 S. Clinton Street  
Baltimore, MD 21224-5744



December 13, 2016

Nelson Sabatini, Chairman  
Donna Kinzer, Executive Director  
Health Services Cost Review Commission  
4160 Patterson Avenue  
Baltimore, Maryland 21215

Dear Mr. Sabatini and Ms. Kinzer:

Thank you for this opportunity to provide comments regarding the HSCRC Staff's recommendations for modifications to the Quality Based Reimbursement Program (the "QBR"). We understand that the FY 2017 QBR Methodology for calculating QBR rewards and penalties was substantially modified along with major changes in the measures used in the QBR.

We further understand that the HSCRC did not have enough data to reliably establish the level of the pre-set scale used to determine rewards and penalties under the Program. As a result, the pre-set scale was set too low, contributing to larger than expected net payment made to Maryland hospitals compared to the hospital industry's actual performance under the FY 2017 QBR.

The HSCRC staff is proposing that a retrospective adjustment be made to the QBR to take back this overpayment. CareFirst continues to oppose this change and strongly believes that Maryland's prospective rate setting policies should not make retroactive adjustments as they undermine program incentives. CareFirst has consistently been on record opposing other retrospective adjustments that have been made, such as the Commission's Readmission Reduction Improvement Program (RRIP) last year.

As we have stated previously, we fear that the QBR and other Commission quality-based payment policies and methodologies have become increasingly complex, and this complexity has contributed to the present circumstance. In this light, we would encourage the HSCRC and its staff to work to simplify all of its payment methodologies.

We understand that the current staff report also includes draft recommendations on the HSCRC's FY 2018 and FY 2019 QBR policies and methodologies. We wish to defer our comments on these proposed policies pending further discussion with the staff and review of the staff's simulations. We understand that some have recommended the incorporation of a "buffer zone" in the middle of the QBR scaling range for the FY 2019 QBR Policy. CareFirst has consistently supported continuous scaling of rewards and penalties to incent incremental improvements. Accordingly, we would strongly oppose this approach if recommended.

Sincerely,



Jonathan Blum  
Executive Vice President, Medical Affairs

CareFirst BlueCross BlueShield

Staff Recommendation  
Medicaid Current Financing  
December 14, 2016



### Background

The Medical Assistance Program (MAP) requested at the Commission's April 13, 2016 public meeting to continue a modified current financing formula, i.e., increasing its CY 2015 current financing deposits by the HSCRC's final update factor with the caveat that they would develop a revised methodology for CY 2017.

The Commission approved MAP's request, but directed MAP to return in six months with a revised current financing methodology and that If MAP did not develop a revised methodology by then, that it would be required to use the standard current financing methodology.

### Staff Recommendation

Although, MAP has been working with staff to develop a revised methodology. However, because of the pressure of the State's continuing budget crisis and the efforts of both staff and MAP on the New Model Progression to Phase II, staff recommends that the time for MAP to develop a revised current financing methodology be extended to the April 2017 Commission public meeting.

# Update from CRISP

Representatives from CRISP will present during the Commission meeting

State of Maryland  
Department of Health and Mental Hygiene



Nelson J. Sabatini  
Chairman  
Herbert S. Wong, PhD  
Vice-Chairman  
Joseph Antos, PhD  
Victoria W. Bayless  
George H. Bone,  
M.D.  
John M. Colmers  
Jack C. Keane

Donna Kinzer  
Executive Director  
Stephen Ports, Director  
Engagement  
and Alignment  
Sule Gerovich, PhD, Director  
Population Based  
Methodologies  
Chris L. Peterson, Director  
Clinical and Financial  
Information  
Gerard J. Schmith, Director  
Revenue and Regulation  
Compliance

**Health Services Cost Review Commission**

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**TO: Commissioners**  
**FROM: HSCRC Staff**  
**DATE: December 14, 2016**  
**RE: Hearing and Meeting Schedule**

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January 11, 2017 To be determined - 4160 Patterson Avenue  
HSCRC/MHCC Conference Room  
February 8, 2017 To be determined - 4160 Patterson Avenue  
HSCRC/MHCC Conference Room

Please note that Commissioner's binders will be available in the Commission's office at 11:45 a.m.

The Agenda for the Executive and Public Sessions will be available for your review on the Thursday before the Commission meeting on the Commission's website at <http://www.hsrc.maryland.gov/commission-meetings-2016.cfm>

Post-meeting documents will be available on the Commission's website following the Commission meeting.